

Request for Qualifications
Prequalification of ESCOs for
Guaranteed Energy Savings Contract
For
County of Erie, Pennsylvania
140 West Sixth Street
Erie, PA 16501

March 25, 2016

- 1) How many buildings does the County own and operate?
 - a. Community Corrections Center
 - b. Erie County Courthouse
 - c. ELT Dependent Shelter
 - d. ELT Detention Center
 - e. Erie County Department of Health
 - f. Erie County Human Services
 - g. Public Library (and branches: Edinboro, Millcreek, Lincoln, Iroquois)
 - h. Pleasant Ridge Manor - East
 - i. Erie County Prison
 - j. Public Defender's Office
 - k. Erie County Public Safety
 - l. 959 West 12th Street/Warehouse
 - m. 901 West 12th Street, Ste. 301/Records Warehouse
 - n. 901 West 12th Street, Ste. 302/Records Warehouse
- 2) What is the annual energy cost, including gas and electricity
 - a. About \$1.4 Million
- 3) What is the square footage of each main building
 - a. Community Corrections Center – 28,476 sq ft
 - b. County Prison – 168,651 sq ft
 - c. County Courthouse – 221,210 sq ft
 - d. Department of Health – 24,957 sq ft
 - e. Office of Community & Youth Services – 56,784 sq ft
 - f. Public Safety - 29,597 sq ft
 - g. County Public Library – 166,466 sq ft
- 4) How many buildings do you intend to include in the RFP?
 - a. Most likely 1 or 2 buildings, the Erie County Prison and the Department of Health
- 5) Have you had a general audit performed? By whom?
 - a. No, we have not had a general audit. Noresco conducted an energy savings opportunities presentation; however this was not a full audit.
- 6) Are we permitted to include information relevant to the RFQ in an appendices section?
 - a. You may organize your qualifications packet in any way you would like; however, please only include the information requested in the RFQ. Do not provide additional information if it is not asked for in the RFQ.

- 7) Will the scores from the qualifications carry over and be included in the proposal scoring?
 - a. The questions asked in the RFQ will not be asked again in the RFP. We have not determined if the exact scores will be carried over into the scoring of the RFP. Most likely, the RFP scoring will only be relevant to questions asked in just the RFP.
- 8) Given that the County of Erie's prison system is an important part of this project, is prior prison/correction facility GESA experience a minimum requirement for this RFQ?
 - a. It isn't necessary a minimum requirement, but those with experience in prisons may score higher.
- 9) Should ESCOs and firms responding to this RFQ provide their minimum bonding capacity?
 - a. We do not need this information at this time.
- 10) On page 9 of the RFQ, Section B, Energy Baseline, is the request for "one copy of a customer savings report prepared by your firm from a completed performance contracting project currently in repayment" a request for an Annual Verification Report (AVR) which lists a customer's guaranteed and verified savings? If not, can you please specify what we should provide?
 - a. Yes, this is what we are looking for, proof of the savings claimed for the project, and that the customer is indeed seeing those savings.
- 11) Can we use our own format for Project History and Client Reference rather than the PA State form on page 10 of the RFQ. Our ESG Project History and Client Reference format has all the same information requested on page 10 but is laid out a little differently.
 - a. Yes, as long as you provide the same information. The form included in the RFQ was merely an example.

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