

PLEASANT RIDGE MANOR

BOARD OF TRUSTEES MEETING AGENDA

December 10, 2015      3:00 p.m.

1. Call to Order
2. Roll Call
3. Hearing of the Public (**3 minutes per person**)
4. Approval of Minutes – May 28, 2015; July 9, 2015
5. New Business
  - a. Executive Director's Report to the Board.
6. Other
7. Adjournment

**PLEASANT RIDGE MANOR  
BOARD OF TRUSTEES MEETING  
JULY 9<sup>TH</sup>, 2015 @ 3:00 p.m.**

**MINUTES OF MAY 28<sup>TH</sup>, 2015**

**Members Present:** Fiore Leone- Chair  
Edward DiMattio, Jr.  
Dr. Kyle Foust  
Andre` Horton  
Carol Loll

**Also in attendance:** Doug Smith, Secretary  
Gary Lee, Director of Administration  
Sue Ellen Pasquale, County Accountant  
Joe Maloney, County Accountant

**Absent:** Kathy Dahlkemper, President  
James Sparber, Treasurer  
Jay Breneman  
Phil Fatica-Vice Chair

**Pleasant Ridge Manor:** Robert V. Smith, NHA, Executive Director  
George Joseph, Esquire  
David Popowicz, NHA, Administrator – East Facility  
Mike Anderson, Chief Financial Officer  
Jack Walburn, Director of Human Resources

**Absent:** Mary Venezia, RN, Direction of Nursing

Meeting called to order at 5:15 p.m.

**ROLL CALL**

**PUBLIC SPREAKERS - NONE**

**MOTION TO ACCEPT THE MINUTES OF MARCH 24<sup>th</sup>, 2015:**

**1<sup>ST</sup> DR. FOUST**

**2<sup>ND</sup> EDWARD DIMATTIO, JR.**

**ROLL CALL - APPROVED UNANIMOUSLY**

**EXECUTIVE DIRECTORS UPDATE:**

Mr. Smith introduced Kelly Andrisano, PACAH Executive Director

Mr. Smith noted at the previous Board of Trustees. meeting a study was distributed which was done by Carbis Walker and commissioned by PACAH. This report shows how funding for County Homes has deteriorated over the years.

### **Presentation by Kelly Andrisano, PACAH Executive Director**

Ms. Andrisano stated that PACAH is affiliated with the County Commissioners Association of Pennsylvania. PACAH exclusively representative the twenty-four County Nursing Homes in Pennsylvania along with one hundred and twenty business and facilities in the long term arena. No secret in the last several years County homes have been selling off rather quickly. We currently have twenty-four County Nursing Homes from twenty Counties. Which is a big reduction from ten years ago. Privatization of several County Homes and counties are concerning but there are several policies and fiscal implication for everyone in the state of Pennsylvania.

Over the past year we have been able to answer some questions such as why are County Nursing Homes selling? Why do we care or why should anyone care that these County Homes are selling. Is this an issue and what do we do about this. We came up with some policy suggestions that we are going to ask you to adopt in your Resolution tonight that will help not only your County Home but other County Homes across the state of Pennsylvania.

Why should we care? The answer to that is that County Homes are asked to serve a unique clientele in Pennsylvania. County Homes have to take Medicaid Day One residents. The County Homes are the only homes that are required to do so. Private Nursing facilities are not required to accept these residents. County Homes must serve these residents on Medicaid Day One regardless if they have been approved for Medicaid or not. The application process can take month which creates a burden but the County Homes. County Homes take all kind of consumers. County Homes are carved out of the private home reimbursement system. County Homes are paid one (1) flat Medicaid rate. Doesn't matter how sick the resident is the pay is only one (1) rate. Private homes are driven by the Case Mix Index (CMI). That CMI is based on a resident's acuity. The sicker a resident is in the Private Homes the more the private facilities get paid. The private facilities can tweet their admission days, only accept residents with high CMI's versus a needy resident who has doesn't have a high CMI. Therefore the County Homes are required to accept residents on Medicaid Day One and that they are reimbursed on a flat Medicaid system while the County Homes get the residents that no other homes want. If County Homes continue to privatizes what will happen to these individuals that cannot meet the private home standards. Where will these residents go and who will take care of them? Right now a lot of these residents are being served in a hospital environmental or other County Homes.

There have been very few Medicaid increases over the past few years and this year the proposed rate increase is zero for County Nursing Homes. Having no rate increase when you serve a large number of Medicaid residents is detrimental.

A study was done by Carbis Walker analyzing the cost to Pennsylvania when a County Home sells. With two (2) different payment systems we wanted to see what happens when homes sell. Is the state paying more money, less money what happens? We found that if every home in the state of Pennsylvania sells in one year and their CMI's were set at the average rate across Pennsylvania the average cost to the Commonwealth would be \$29.4 million in one (1) year. That's if the rates are set for the average rate. A private company can come in and raise that CMI and receive a higher rate. We have been using this argument with the state to bolster our request to increase funding. Other considerations are different

staffing, quality of care, differences that will be seen in the County Homes when there is a sale which impacts the care that is provided to residents in the County Homes.

**For these items we have a list of Action items:**

Refer to attached **Action Item sheet**.

We are asking the Board to support this Resolution. We ask that you contact your State Representatives and State Legislators to try and pass Bill HB1062.

Discussion was held on the Resolution.

Mr. Leone requested that all information/material be given to the Board of Trustees at least 48 hours before the meeting. Mr. Douglas Smith stated that he will make sure all information is given to the Board of Trustee members earlier.

**MOTION TO APPROVE RESOLUTION**

**1<sup>ST</sup> DR. FOUST**

**2<sup>ND</sup> CAROL LOLL**

**ROLL CALL**

**APPROVED UNANIMOUSLY**

Mr. Gary Lee –Director of Administration asked what impact the closing of PRM East will have on employees and what is the number of employees being effect.

Mr. Smith stated more will be known over the next few weeks when the bumping process is completed.

**MOTION TO ADJOURN:**

**1<sup>ST</sup> – DR. FOUST**

**2<sup>ND</sup> – MR. DIMATTIO, JR.**

**MEETING ADJOURNED @ 5:45 P.M.**

Respectively submitted,

*Linda Spinek*

Linda Spinek  
Administrative Assistant

**PLEASANT RIDGE MANOR  
BOARD OF TRUSTEES MEETING  
DECEMBER 10<sup>TH</sup> , 2015 @ 3:00 p.m.**

**MINUTES OF JULY 9<sup>TH</sup>, 2015**

**Members Present:** Phil Fatica-Vice Chair  
Edward DiMattio, Jr.  
Carol Loll

**Also in attendance:** Kathy Dahlkemper, President  
James Sparber, Treasurer  
Doug Smith, Secretary  
Sue Ellen Pasquale, County Accountant

**Absent:** Fiore Leone- Chair  
Jay Breneman  
Dr. Kyle Foust  
Andre` Horton

**Pleasant Ridge Manor:** Robert V. Smith, NHA, Executive Director  
George Joseph, Esquire  
David Popowicz, NHA, Administrator – East Facility  
Mike Anderson, Chief Financial Officer  
Jack Walburn, Director of Human Resources

**Absent:** Mary Venezia, RN, Direction of Nursing

Meeting called to order at 3:05 p.m. by Phil Fatica – Vice Chair.

**ROLL CALL**

**PUBLIC SPREAKERS - NONE**

**UNABLE TO APPROVE THE MINUTES FROM MAY 28<sup>TH</sup>, 2015 DUE TO NO QUORUM**

**EXECUTIVE DIRECTORS UPDATE:**

**EAST FACILITY CONSOLIDATION**

Consolidation and the bed transfer at the East Facility is completed. The East Facility officially closed on June 25<sup>th</sup>, 2015 at the end of the day. Fifty residents were transferred to LECOM Senior Living on June 24<sup>th</sup> & 25<sup>th</sup>, 2015.

The staff consolidation process is completed. There are a few Maintenance and Housekeeping staff at the East Facility during the decommissioning of the building. We are transferring the equipment and systems

that are compatible to the West Facility. Ex: Watchmate system, emergency generator and other equipment that will hopefully reduce our future capital expenditures over the next couple of years and our maintenance cost to repair the existing equipment that we have at the West Facility. There was a great deal of planning and effort that went into this process. It was a large process and I believe it went off as smoothly as it could. In addition we have filed and received approval for the change of bed status for the West License from 312 beds to 300 beds. Total transfer of beds were seventy-six (76) beds from the East Facility and twelve (12) beds from the West Facility. This change was approved effective June 25<sup>th</sup>, 2015. We have received the new license reflecting the change. The agreement with LECOM/Millcreek states they have thirty (30) days to pay the balance owed for the transfer.

#### **UPDATE ON EMPLOYEE STATUS:**

We had a total of thirty-two (32) employees laid-off. This means there was no work available for these employees or they were not available for work. There was another thirty-eight (38) employees that would have been laid off but we are using these employees to replace employees off on Medical Leave of Absences, Worker's Compensation or Vacation. The benefit of using these employees versus not using these employees is we would be paying someone overtime or using agency staffing. Basically we are saving a minimum of 1/2 of what we would have been paying someone to replace those employees. We will continue to use this process over the next few months. Another eight (8) employees voluntarily quit. Another eleven (11) vacant positions were not filled. Seven (7) employees have yet to be affected by this process. These employees will probably be affected by September. This will make the total number of employees affected by the transfer ninety-six (96). This number is very close to what was projected.

The unemployment compensation costs will be pushed out over a longer period of time due to employees being off on Medical Leaves, Worker's Compensation and Vacations. It will reduce the total exposure for the fiscal year.

Mr. DiMattio asked what the exposure is.

Mike Anderson stated that \$1 million for budgeted for Unemployment. Right now our exposure is under a half million.

Mrs. Dahlkemper asked about the equipment that will be left and not used at the West Facility?

Mr. Smith stated that a Public Sale will take place. Anything left after the sale will be donated. If the items are not usable they will be scrapped. We will be taking as much as we can to the West Facility.

Mrs. Loll- Any sewer equipment that Lake City could use?

Mr. Smith stated that no one inquired or placed a bid on any of the sewer equipment.

Discussion on Lake City and their possible need for sewer equipment.

Mr. Fatica asked if the public is invited to the sale. Will it be an auction?

Mr. Smith stated that it will be a Public Sale similar to Metro Hospital's sale. We will take the best offer.

## OPERATING STATEMENT

May showed a net loss of operation \$662,731 primarily due to revenue being \$349,000 below what was budgeted. This loss is due to a couple of reasons. The East Facility census dropped more than what was projected when we put the budget together last year. There was a moratorium on admissions after April 15<sup>th</sup>, 2015 when we sent out the sixty (60) day notice. We could no longer admit anyone in the East Facility once those letters went out. Another item that effected the revenue end was the MA population was higher than budgeted and private pay and Medicare was lower than budgeted. We get significantly less money for a MA resident than a Medicare and private pay residents.

Operating expenses were \$213,478 higher than projected due to the implementation of the Electronic Medical Records (EMR) system, prescription drug costs, wages, overtime and agency cost. The overtime and agency costs will be directly impacted by using the displaced workers.

Worker's Compensation was over budget, due to the relief of charges costs that we receive a couple times a year. We get charged upfront for claims then Harrisburg reviews the claims and determines if these claims should have been charged or not. We should be getting some of those costs back. Harrisburg does this in installments. They appear as a credit on our Worker's Compensation payments.

We should have a better idea of what to expect for the second half of the year next month. We will be analyzing what was projected with the budget and what actually happened compared to the budget.

Our census is budgeted 290. Today, July 9<sup>th</sup>, 2015 we have 281 residents with 2 or 3 coming in later today.

## TRANSFER

Mr. Fatica stated that if Mr. Smith what a grade for the transfer does PRM deserves.

Mr. Smith stated an A. Everyone did a great job.

Mr. Fatica stated that there was a lot of compassion for the people moving and the move was handled in a positive way.

Mr. Smith stated that this was not a surprise. The staff did a great job preparing the residents for the move.

Mr. Fatica stated that a good job was done by all.

Mrs. Dahlkemper also stated the staff did a great job. The staff should be commended for the treatment of the residents during this transfer.

Mr. Smith stated that this was a major task for Jack Walburn, the Human Resource Department, and everyone else involved in this task. They did an excellent job with the bidding/bumping process.

## **ELECTRONIC MEDICAL RECORDS**

EMR is now implemented. The only additional cost is training. We are wrapping up the training of the East Facility employees. Future labor costs will be down considerable.

## **SEWAGE TREATMENT PLANT**

Decommissioning of the Sewage Treatment Plant is ahead of schedule. We are waiting for Penelec to disconnect the electric in the cement block building. Once the electric is disconnected we will continue demolishing the building. This project should be done, weather permitting, in the next two (2) weeks. The employees who are being used to knock down the building will go to the East Facility for the decommissioning of the East building. Once that project is complete those two (2) employees will be exercising their bumping rights due to their jobs being eliminated due to eliminating the Sewage Treatment Plant.

## **OTHER**

- Mr. Fatica stated he received a letter from PHB regarding conversion of their well to the municipal water system.

Discussion on the water wells and Fairview Water System took place.

- The Almshouse Cemetery Memorial Service is scheduled for Friday, September 11<sup>th</sup>, 2015 @ 11 a.m. If you are able to attend we welcome you. It is a moving event.
- The Friends Golf Outing is scheduled for August 10<sup>th</sup>, 2015 at the Lawrence Park Golf Course. Last year we raised over \$12,000 for the Friends organization. This money is directly used for the residents. Your support is greatly appreciated.
- We have not heard back from anyone regarding the pension relief. Attorney Joseph stated there was no update. Attorney Joseph sent a letter and got an immediate response asking for a copy of our pension plan. He was encouraged by this action. He has not heard anything since. Attorney Joseph stated he will follow up on it.

## **IGT PRESENTATION – REFER TO PACAH PRESENTATION ATTACHED.**

Representatives from PACAH have been talking to DHS staff about putting the IGT back in place. Years ago this funded a major portion of the MA budget. It was replaced by the Certified Public Expenditure (CPE) which was another mechanism put in place using nonfederal money at the state level to draw down additional federal funds for nursing home care in PA. Our goal, and what we are attempting to do, is to have the IGT replace the CPE. (Refer to attached Pacah information). The number of county homes that have privatized over the last several years reduced the pool of money from 40 million dollars to 20 million dollars available to draw that federal money down. We are not alone with our reimbursements not paying for our expenses. We have asked DHS to look at possibly getting some supplemental funds.

We are hoping that 100 percent of the counties with County Homes will participate. If not all counties participate this will lower the amount of funds available.

Mr. Smith continued reviewing the documentation from PACAH.

Discussion on the PACAH webinar documentation and how it will affect PRM and other county homes in PA took place.

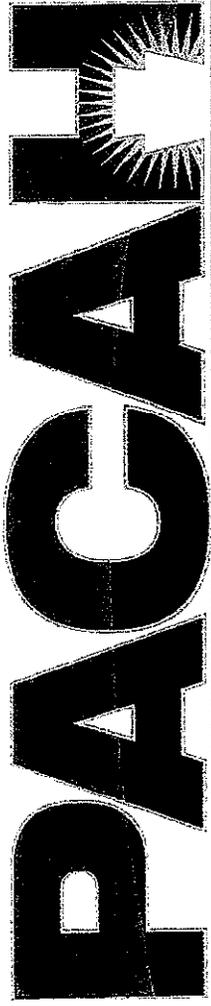
Mr. Fatica thanked the County Executive Kathy Dahlkemper for sitting in on today's meeting.

The meeting adjourned at 3:45 p.m.

Respectively submitted,

*Linda Spinek*

Linda Spinek  
Administrative Assistant



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Pennsylvania Coalition of Affiliated  
Healthcare & Living Communities

# LIMITED IGT PRESENTATION

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FOR PACAH COUNTY MEMBERS

July 9, 2015

# **PACAH**

Pennsylvania Coalition of Affiliated  
Healthcare & Living Communities

## **LIMITED IGT WORKGROUP**

- Weekly Meetings (5 total) to continue
- DHS Budget Office, OLTL, Legal Counsel, and Sellers  
Dorsey
- PACAH Representatives
  - Kelly Andrisano, Executive Director
  - Jim Shadduck, President
  - Jim Scannapieco, Fiscal Management Committee Co-  
Chair
  - Ed Frigo, Fiscal Officers Group Chair
  - John Kennedy, Esq., Legal Counsel

# **PACALM**

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## **COUNTY SNF MEDICAID FUNDING**

- Every \$1 = .48 Cents State/.52 Cents Federal
- Funding Mechanisms
  - General Fund Dollars
  - Assessment MDOI payment
  - P4P (state general fund dollars)
  - CPE (MDOI and County Share coverage)
  - IGT - new

# PACAH

## Pennsylvania Coalition of Affiliated Healthcare & Living Communities

### What is the CPE?

- Program implemented July 1, 2005
- County NF submits an annual cost report to DHS and certifies the county NF incurred costs for provision of Medicaid services
- After confirming the county NF has submitted necessary documentation, DHS trends the certified cost report data forward to the current fiscal year.
- DHS calculates the difference between the estimated Medicaid allowable costs and all Medicaid program payments.
- DHS calculates a preliminary federal claim on the difference between the cost and Medicaid payments
- In past years, the CPE was able to provide for an increase in MD01 and make Pay for Performance (P4P) payments as well as cover the county share.
- In 14/15 CPE only covered the County Share (\$20 million) and an MD01 payment \$8.23 (a total combined funding source of approximately \$28 million)

# PACAH

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## Why look at alternatives to the CPE?

- Due to the sale of multiple County NF, CPE \$ has been greatly reduced
- 13 county NFs have privatized since FY 2009/2010; went from an estimate of \$40 million in CPE funds in FY 2012/2013 to \$20 million in FY 2014/2015
- Current members are in crisis mode, need additional financial reimbursement.
- The CPE process has been problematic for DHS due to risks associated with the use of estimates, delays in receipt of audited cost report information and related loss of federal funds.

**\*\*\*Additional funding can be generated for county NFs while also providing much needed funding to the state to help offset the cost of the NF program, which leads us to the IGT**

# **PACAL**

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## **PROPOSED IGT PROCESS**

- The CPE Process would be eliminated
- DHS would calculate the difference between what Medicare would have paid and what Medicaid did pay for each individual county NF's Medicaid residents (UPL per diem).
- DHS and the county NF would execute an Intergovernmental Transfer (IGT) agreement outlining operational and financial parameters.
- The county, on behalf of the county NF, would IGT the previously identified amount of funding, including funding for both the UPL per diem supplemental payment and the agreed upon amount for the NF program payments.
- DHS would make a supplemental payment to the county NF

# PACAL

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## WHAT IS THE UPL?

- The maximum amount that each type of provider (nursing facilities, hospitals, physicians) can be paid in the aggregate under federal law.
- Provider types are further differentiated by class (each with a separate UPL):
  - State-owned public providers
  - Non state-owned public providers
  - Private providers
- In the case of NFs, UPL equals the amount Medicare would pay for the same services.

# PACAL

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## PREVIOUS IGT

▣ Allegheny	◦ Armstrong
▣ Berks	◦ Clinton
▣ Bucks	◦ Crawford
▣ Chester	◦ Bradford
▣ Cumberland	◦ Indiana
▣ Delaware	◦ Warren
▣ Erie	◦ Washington
▣ Lehigh	
▣ Northampton	
▣ Philadelphia	
▣ Westmoreland	
▣ York	

CONTRIBUTED FUNDS (IGT'D)

DID NOT CONTRIBUTE FUNDS (IGT)

# PACALM

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## What would the contributions from the counties

### look like?

- Both contributions and distributions have been estimated and sent to members - these numbers are just estimates at this point
- Counties may not take out a loan expressly for the purpose of an IGT
- Counties can do a Tax Revenue Anticipation Note (TRAN) or can utilize funds on hand for the NF and then take out a note to cover operating costs, etc.
- Each county's contribution is based on their individual UPL

# PACAF

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## What would the payments to counties look like?

- IGTs would be returned within 24-48 hours
- The county share would be paid from these funds (\$20 million) (could be eliminated if HB 1062 is passed)
- The prior CPE MDOL would continue to be paid, now from these funds (\$8.23 per diem)
- DHS will receive a portion of the funds

# PACALM

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## New Payments to Counties from IGT Funds

- Approximately \$32 million in new funding to county facilities (this is in addition to the amount covering the county share and MDOI CPE payments)
  - A \$4.3 million P4P would continue (reduced from last year's \$6 million P4P)
  - Board has recommended the remainder of the funds be in a MDOI/UPL split payment, with 75% of the funding based on an MDOI payment and 25% based on a UPL payment.
- There are also ongoing negotiations to distribute \$23 million in left-over CPE funds.

# PACCA

## QUESTIONS TO BE

### ANSWERED

#### Pennsylvania Coalition of Affiliated Healthcare & Living Communities

- **What does the county need to do to participate** – we are anticipating needing a signed resolution regarding intent of each county, this will be drafted by DHS. Once the state plan amendment is approved by CMS, all participating counties will be required to sign IGT agreements and IGT the pre-determined amount of funds
- **What if my county won't participate** – another county can IGT the funding amount needed for them, but if this does not happen and we do not have full participation our negotiated percentage of funding is reduced. There is also no longer a CPE, so if there are counties not participating, members must decide how those counties would be reimbursed. Further discussions are needed
- **How often do we IGT/get paid** – we need to make a proposal to DHS. Is this once per year with quarterly payments? Twice per year? Further discussions are needed
- **Does the state budget impact this** – If nursing home rates were to change, payments would change as MA rates are part of the UPL. If a P4P was included in the state budget, payments would change. But – overall the IGT mechanism is separate from the general fund.

# PACAH

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Healthcare & Living Communities

## NEXT STEPS

- We will be distributing updated numbers from DHS to everyone
- PACAH will be asking CCAP to schedule a call for all impacted county commissioners
- DHS will provide a commissioner packet with information for them, as well as language for them to approve if they plan on participating
- We need to hear from you - are you comfortable talking to your commissioners about this? Do you need our assistance? Do you think your commissioners will be comfortable with this?
- We need to know if we have 100% participation

# **PACAH**

Pennsylvania Coalition of Affiliated  
Healthcare & Living Communities

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[www.pacahliving.com](http://www.pacahliving.com) (717) 526-1010

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## **QUESTIONS?**

**PLEASANT RIDGE MANOR  
EXECUTIVE DIRECTOR'S  
MONTHLY REPORT**

**DECEMBER 2015**

**Prepared and Presented By:  
Robert V. Smith, NHA  
Executive Director**

**GENERAL INFORMATION**  
**DECEMBER 2015**

**EXHIBITS**

- A. Resident Census
  
- D. Admission/Discharge Comparison
  
- E. Admission Statistics Report
  
- F. Worker's Compensation Report
  
- H. Statement of Revenue and Expense
  
- I. Other

**RESIDENT CARE**

**II. ISSUES**

**A. EAST FACILITY CONSOLIDATION**

The process was completed by September 1<sup>st</sup>, 2015. Supplies and equipment were transferred to the West. Excess items that were non-compatible with West systems were placed on sale to employees and the public per our purchasing code. The vast majority of items will be used at the West, the rest netted \$8000 at sale. Chosen Mission International and Goodwill picked up the few items of any value that remained. Items in poor condition or of little value were scrapped.

We continue to utilize displace employees in lieu of temps resulting in a significant decrease in overtime and agency expense. Overtime use and cost has been reduced by over 50% and agency staffing is down by 80-90%. The final impact on staffing and cost will be realized after the affected employees exercise their recall rights and unemployment claims are exhausted. This process will take several months.

**B. OPERATING STATEMENT (10/31/15)**

The operating statement reflects a year to date net income of \$1,000,578 which reflects receipt of the proceeds of the bed transfer/sale to Millcreek/LECOM. Year to date revenues reflect a census that is less than budgeted due to admissions at the East ceasing in April and a higher than budgeted Medical Assistance census mix (90%). Expenses were \$83,000 over budget projections due to overtime, agency staffing during the first seven (7) months of the year and ongoing prescription drug, and health insurance costs. The impact of consolidation of the facilities will be better demonstrated at the end of the year going forward.

**C. SEWAGE TREATMENT PLANT DECOMMISSIONING**

The process has been completed and the staff has exercised their rights under the collective bargaining agreement. We have experienced no issues with the municipal sewer system transition.

**D. LIMITED IGT**

PACAH and the Department of Human Services are negotiating the details on the process to increase funds available to County Homes through this additional supplemental payment vehicle. Projecting over \$1 million in additional supplemental revenue.

**E. ALMSHOUSE CEMETERY SERVICE**

The service was held on September 11<sup>th</sup>. Nineteen (19) individuals were remembered during the service.

**F. PACAH FALL CONFERENCE**

The conference was held from September 15<sup>th</sup>-18<sup>th</sup> at State College. Updates and information were shared with departments.

**G. 2016 OPERATING AND CAPITAL BUDGETS**

The budget request was prepared, submitted, and presented to Erie County Administration on September 9<sup>th</sup>, 2015. The budget reflects a net loss of \$376,283 if our projections hold true. (Approved November 17<sup>th</sup>, 2015).

**H. MANAGED LONG-TERM SERVICE AND SUPPORTS DELIVERY SYSTEM**

Governor Wolf and the Office of Long Term Living plan to implement a system of care delivery among other things creates a capitated model of reimbursement. PACAH has responded to the proposal with questions and concerns. The timeline for implementation begins in 2016.

Public meetings were scheduled and held throughout the state and an advisory committee has been selected. At this time details are not available. The impact on nursing care facilities is unknown, however there is concern a major shift in funding through the proposed model will have a negative impact on for-profit, not for profit, and county facilities.

**I. OTHER**

Respectfully submitted,

*Robert V. Smith, NHA*

Robert V. Smith, NHA  
Executive Director

RVS/les  
Attachments  
pc: Board of Trustees

**PLEASANT RIDGE MANOR**  
**EXECUTIVE SUMMARY - Resident Days**

YTD Info as of: June, 2015

**MONTH-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	(251)	776	525	228	978	1,206	(479)	(202)	(681)
Medical Assistance	1,373	7,428	8,801	1,579	6,773	8,352	(206)	655	449
Medicare	39	166	205	40	382	422	(1)	(216)	(217)
<b>Total Month-to-date</b>	<b>1,161</b>	<b>8,370</b>	<b>9,531</b>	<b>1,847</b>	<b>8,133</b>	<b>9,980</b>	<b>(686)</b>	<b>237</b>	<b>(449)</b>
<b>% of Occupancy</b>	<b>50.9%</b>	<b>89.4%</b>	<b>81.9%</b>	<b>81.0%</b>	<b>86.9%</b>	<b>85.7%</b>	<b>-30.1%</b>	<b>2.5%</b>	<b>-3.9%</b>
<b>Average Residents per Day</b>	<b>39</b>	<b>279</b>	<b>318</b>	<b>62</b>	<b>271</b>	<b>333</b>	<b>(23)</b>	<b>8</b>	<b>(15)</b>

**YEAR-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	361	3,737	4,098	1,377	6,043	7,420	(1,016)	(2,306)	(3,322)
Medical Assistance	9,235	45,095	54,330	9,528	41,857	51,385	(293)	3,238	2,945
Medicare	344	1,641	1,985	240	2,357	2,597	104	(716)	(612)
<b>Total Year-to-date</b>	<b>9,940</b>	<b>50,473</b>	<b>60,413</b>	<b>11,145</b>	<b>50,257</b>	<b>61,402</b>	<b>(1,205)</b>	<b>216</b>	<b>(989)</b>
<b>% of Occupancy</b>	<b>72.3%</b>	<b>89.4%</b>	<b>86.0%</b>	<b>81.0%</b>	<b>89.0%</b>	<b>87.4%</b>	<b>-8.8%</b>	<b>0.4%</b>	<b>-1.4%</b>
<b>Average Residents per Day</b>	<b>55</b>	<b>279</b>	<b>334</b>	<b>62</b>	<b>278</b>	<b>340</b>	<b>(7)</b>	<b>1</b>	<b>(6)</b>

**Residents per day WITH Hospital Days >> Year-To-Date**

<b>Average Hospital Days</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>-</b>	<b>2</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>1</b>
<b>Average With Hospital</b>	<b>56</b>	<b>281</b>	<b>337</b>	<b>62</b>	<b>280</b>	<b>342</b>	<b>(6)</b>	<b>1</b>	<b>(5)</b>

**PLEASANT RIDGE MANOR**  
**EXECUTIVE SUMMARY - Resident Days**  
**YTD Info as of:                      July, 2015**

**MONTH-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	(23)	711	688	-	1,078	1,078	(23)	(367)	(390)
Medical Assistance	23	7,744	7,767	-	7,471	7,471	23	273	296
Medicare	-	160	160	-	378	378	-	(218)	(218)
<b>Total Month-to-date</b>	<b>-</b>	<b>8,615</b>	<b>8,615</b>	<b>-</b>	<b>8,927</b>	<b>8,927</b>	<b>-</b>	<b>(312)</b>	<b>(312)</b>
<b>% of Occupancy</b>	<b>0.0%</b>	<b>92.6%</b>	<b>92.6%</b>	<b>0.0%</b>	<b>99.3%</b>	<b>99.3%</b>	<b>0.0%</b>	<b>-6.7%</b>	<b>-6.7%</b>
<b>Average Residents per Day</b>	<b>-</b>	<b>278</b>	<b>278</b>	<b>-</b>	<b>288</b>	<b>288</b>	<b>-</b>	<b>(10)</b>	<b>(10)</b>

**YEAR-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	338	4,448	4,786	1,377	7,121	8,498	(1,039)	(2,673)	(3,712)
Medical Assistance	9,258	52,839	62,097	9,528	49,328	58,856	(270)	3,511	3,241
Medicare	344	1,801	2,145	240	2,735	2,975	104	(934)	(830)
<b>Total Year-to-date</b>	<b>9,940</b>	<b>59,088</b>	<b>69,028</b>	<b>11,145</b>	<b>59,184</b>	<b>70,329</b>	<b>(1,205)</b>	<b>(96)</b>	<b>(1,301)</b>
<b>% of Occupancy</b>	<b>72.3%</b>	<b>89.8%</b>	<b>86.8%</b>	<b>81.0%</b>	<b>90.4%</b>	<b>88.8%</b>	<b>-8.8%</b>	<b>-0.6%</b>	<b>-2.0%</b>
<b>Average Residents per Day</b>	<b>47</b>	<b>279</b>	<b>326</b>	<b>53</b>	<b>279</b>	<b>332</b>	<b>(6)</b>	<b>-</b>	<b>(6)</b>

**Residents per day WITH Hospital Days >> Year-To-Date**

<b>Average Hospital Days</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>-</b>	<b>2</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>1</b>
<b>Average With Hospital</b>	<b>48</b>	<b>281</b>	<b>329</b>	<b>53</b>	<b>281</b>	<b>334</b>	<b>(5)</b>	<b>-</b>	<b>(5)</b>

## EXHIBIT D

## ADMISSIONS COMPARISON

<u>YEAR-TO-DATE:</u>	Periods beginning January 1 and ending August 31		
	<u>2015</u>	<u>2014</u>	<u>2013</u>
INITIAL CONTACTS	307	361	312
ADMISSIONS	176	201	208
DEATHS	86	72	86
DISCHARGES	150	134	114

## DISCHARGE LOCATIONS

<u>YEAR-TO-DATE:</u>	Periods beginning January 1 and ending August 31		
	<u>2015</u>	<u>2014</u>	<u>2013</u>
HOME	63	77	78
OTHER NURSING HOMES	63	9	9
HOSPITALS	24	39	26
GROUP HOMES	0	4	1
PERSONAL CARE	0	5	0

**2015 MONTHLY PERCENTAGE  
COMPLETION FROM INITIAL REFERRAL TO ADMISSION**

<u>2015</u>	<u>Percentage</u>
January	76%
February	50%
March	52%
April	64%
May	31%
June	78%
July	55%
August	49%

## ADMISSIONS/SOCIAL SERVICES STATISTICS REPORT 2015

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Initial Contacts	42	51	40	44	30	37	29	34				
Admission East	2	6	5	5	0	0	N/A	N/A				
Admission West	30	19	16	23	9	29	16	16				
Discharges East	4	1	2	5	0	49	N/A	N/A				
Discharges West	10	11	13	12	8	13	13	8				
Deaths East	1	4	4	4	1	2	N/A	N/A				
Deaths West	9	8	12	11	6	9	7	8				
East-End of the Month Census	63	64	61	52	51	0	N/A	N/A				
West-End of the Month Census	285	285	278	282	278	282	281	281				
Average Daily Census	344	347	341	339	329	321	280	283				
Average Month's Occupancy	88.7	89.5	87.9	87.4	84.8	82.7	93.3	94.2				
Budgeted Daily Census	345	345	345	345	335	335	290	290				
Budgeted Month's Occupancy	88.9	88.9	88.9	88.9	86.3	86.3	96.6	96.6				

PLEASANT RIDGE MANOR  
 WORKERS' COMPENSATION STATISTICS TO DATE:  
 AS OF 8/31/2015

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
<b>INCIDENTS 2015</b>													
<b>WEST</b>													
Administrative Support			2		1		2	1					6
Activities							1	1					2
Dietary	1	1		3	1		1						7
Hskpg/Laundry	1	2			2			1					6
Maintenance			1			1							2
Nursing	4	4	6	3	9	6	9	6					47
<b>Total West</b>	<b>6</b>	<b>7</b>	<b>9</b>	<b>6</b>	<b>13</b>	<b>7</b>	<b>13</b>	<b>9</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>70</b>
<b>EAST</b>													
Nursing	1	3	3	1	1	1							10
Dietary					1								1
Hskpg/Laud/Maint.													0
<b>Total East</b>	<b>1</b>	<b>3</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11</b>
<b>TOTAL PRM INCIDENTS</b>	<b>7</b>	<b>10</b>	<b>12</b>	<b>7</b>	<b>15</b>	<b>8</b>	<b>13</b>	<b>9</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>81</b>
<b>LOST TIME INCIDENTS</b>													
West	2	0	1	2	4	0	1	3					13
East	0	1	0	0	0	0							1
<b>TOTAL PRM</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>14</b>
<b>LOST TIME DAYS (Per Month)</b>													
West	24	0	0	26	69	0	5	28					152
East	0	11	0	0	0	0							11
<b>LOST TIME DAYS PREVIOUS CLAIMS</b>													
West	6	0	6	30	12	132	83	62					331
East	31	28	62	60	14	0							195
<b>TOTAL PRM LOST DAYS</b>	<b>61</b>	<b>39</b>	<b>68</b>	<b>116</b>	<b>95</b>	<b>132</b>	<b>88</b>	<b>90</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>689</b>

PLEASANT RIDGE MANOR  
STATEMENT OF REVENUES & EXPENSES

UNAUDITED @ JULY 31, 2015

Description	>>>>>>> Current Period <<<<<<<<			>>>>>>> Year-To-Date <<<<<<<<		
	Actual	Budget	Difference	Actual	Budget	Difference
<b>Resident Service Revenue:</b>						
Net Room & Board Revenue	2,091,654	2,278,731	(187,077)	17,036,695	17,719,340	(682,645)
Net Ancillary Revenues	272,863	231,996	40,867	1,902,270	1,837,408	64,862
<b>Resident Service Revenues</b>	<b>2,364,517</b>	<b>2,510,727</b>	<b>(146,210)</b>	<b>18,938,965</b>	<b>19,556,748</b>	<b>(617,783)</b>
<b>Other Revenues:</b>						
Misc. Operating Revenue	5,145	5,317	(172)	103,372	150,415	(47,043)
Interest on Funds	42,195	284	41,911	40,274	1,980	38,294
Donations, Grants & Millcreek Manor	2,117,000	0	2,117,000	2,117,000	0	2,117,000
Net Capital Transfers	0	0	0	0	0	0
<b>Total Other Revenues</b>	<b>2,164,340</b>	<b>5,601</b>	<b>2,158,739</b>	<b>2,260,646</b>	<b>152,395</b>	<b>2,108,251</b>
<b>TOTAL REVENUES</b>	<b>4,528,857</b>	<b>2,516,328</b>	<b>2,012,529</b>	<b>21,199,611</b>	<b>19,709,143</b>	<b>1,490,468</b>
<b>Expenses:</b>						
Salaries & Wages	1,144,826	1,150,965	(6,139)	9,446,043	9,327,734	118,309
Fringe Benefits	905,973	940,980	(35,007)	6,383,438	6,158,945	224,493
Other Operating Expenses	552,731	542,877	9,854	4,373,446	4,395,399	(21,953)
Depreciation, Insurance & Interest Expense	73,112	81,570	(8,458)	551,834	570,987	(19,153)
<b>TOTAL EXPENSES</b>	<b>2,676,642</b>	<b>2,716,392</b>	<b>(39,750)</b>	<b>20,754,761</b>	<b>20,453,065</b>	<b>301,696</b>
<b>Gain &lt;Loss&gt; from Operations</b>	<b>1,852,215</b>	<b>(200,064)</b>	<b>2,052,279</b>	<b>444,850</b>	<b>(743,922)</b>	<b>1,188,772</b>
<b>County of Erie General Fund Transfer</b>	<b>83,408</b>	<b>138,408</b>	<b>(75,000)</b>	<b>805,447</b>	<b>968,856</b>	<b>(163,409)</b>
<b>Net Gain &lt;Loss&gt;</b>	<b>1,915,623</b>	<b>(61,656)</b>	<b>1,977,279</b>	<b>1,250,297</b>	<b>224,934</b>	<b>1,025,363</b>

**PLEASANT RIDGE MANOR  
STATEMENT OF REVENUES & EXPENSES**

**UNAUDITED @ JUNE 30, 2015**

Description	>>>>>> Current Period <<<<<<<		>>>>>> Year-To-Date <<<<<<<		Difference
	Actual	Budget	Actual	Budget	
<b>Resident Service Revenue:</b>					
Net Room & Board Revenue	2,345,736	2,511,411	14,945,041	15,440,609	(495,568)
Net Ancillary Revenues	281,025	260,143	1,629,407	1,605,412	23,995
<b>Resident Service Revenues</b>	<b>2,626,761</b>	<b>2,771,554</b>	<b>16,574,448</b>	<b>17,046,021</b>	<b>(471,573)</b>
<b>Other Revenues:</b>					
Misc. Operating Revenue	20,577	24,184	98,227	145,098	(46,871)
Interest on Funds	(24,124)	284	(1,921)	1,696	(3,617)
Donations, Grants & Millicreek Manor	0	0	0	0	0
Net Capital Transfers	0	0	0	0	0
<b>Total Other Revenues</b>	<b>(3,547)</b>	<b>24,468</b>	<b>96,306</b>	<b>146,794</b>	<b>(50,488)</b>
<b>TOTAL REVENUES</b>	<b>2,623,214</b>	<b>2,796,022</b>	<b>16,670,754</b>	<b>17,192,815</b>	<b>(522,061)</b>
<b>Expenses:</b>					
Salaries & Wages	1,372,086	1,355,372	8,301,217	8,176,769	124,448
Fringe Benefits	889,539	869,114	5,477,465	5,217,965	259,500
Other Operating Expenses	609,219	615,915	3,820,715	3,852,522	(31,807)
Depreciation, Insurance & Interest Expense	79,094	81,570	478,722	489,417	(10,695)
<b>TOTAL EXPENSES</b>	<b>2,949,938</b>	<b>2,921,971</b>	<b>18,078,119</b>	<b>17,738,673</b>	<b>341,446</b>
<b>Gain &lt;Loss&gt; from Operations</b>	<b>(326,724)</b>	<b>(125,949)</b>	<b>(1,407,365)</b>	<b>(543,858)</b>	<b>(863,507)</b>
<b>County of Erie General Fund Transfer</b>	<b>63,408</b>	<b>138,408</b>	<b>742,039</b>	<b>830,448</b>	<b>(88,409)</b>
<b>Net Gain &lt;Loss&gt;</b>	<b>(263,316)</b>	<b>12,459</b>	<b>(665,326)</b>	<b>286,590</b>	<b>(951,916)</b>

July 2015

To  
The Staff of  
Pleasant Ridge Manor

For everything you've done...

for being the special people

that you are...

thank you so very much.

Sincerely,  
Connie Forman

July 2005

To: All staff at Pleasant Ridge

Thank you so much for your assistance caring for my brother, Shelton Dennis Boone. It was greatly appreciated.

Sincerely  
Carmie Forman

**PLEASANT RIDGE MANOR**  
**EXECUTIVE SUMMARY - Resident Days**

YTD Info as of: **October, 2015**

**MONTH-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	-	769	769	-	1,079	1,079	-	(310)	(310)
Medical Assistance	-	7,695	7,695	-	7,470	7,470	-	225	225
Medicare	-	143	143	-	378	378	-	(235)	(235)
<b>Total Month-to-date</b>	<u>-</u>	<u>8,607</u>	<u>8,607</u>	<u>-</u>	<u>8,927</u>	<u>8,927</u>	<u>-</u>	<u>(320)</u>	<u>(320)</u>
<b>% of Occupancy</b>	<u>0.0%</u>	<u>92.6%</u>	<u>92.6%</u>	<u>0.0%</u>	<u>99.3%</u>	<u>99.3%</u>	<u>0.0%</u>	<u>-6.8%</u>	<u>-6.8%</u>
<b>Average Residents per Day</b>	<u>-</u>	<u>278</u>	<u>278</u>	<u>-</u>	<u>288</u>	<u>288</u>	<u>-</u>	<u>(10)</u>	<u>(10)</u>

**YEAR-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	338	6,772	7,110	1,377	10,323	11,700	(1,039)	(3,551)	(4,590)
Medical Assistance	9,258	75,675	84,933	9,528	71,499	81,027	(270)	4,176	3,906
Medicare	344	2,301	2,645	240	3,855	4,095	104	(1,554)	(1,450)
<b>Total Year-to-date</b>	<u>9,940</u>	<u>84,748</u>	<u>94,688</u>	<u>11,145</u>	<u>85,677</u>	<u>96,822</u>	<u>(1,205)</u>	<u>(929)</u>	<u>(2,134)</u>
<b>% of Occupancy</b>	<u>72.3%</u>	<u>90.8%</u>	<u>88.4%</u>	<u>81.0%</u>	<u>93.0%</u>	<u>91.4%</u>	<u>-8.8%</u>	<u>-2.2%</u>	<u>-3.0%</u>
<b>Average Residents per Day</b>	<u>33</u>	<u>279</u>	<u>312</u>	<u>37</u>	<u>282</u>	<u>319</u>	<u>(4)</u>	<u>(3)</u>	<u>(7)</u>

**Residents per day WITH Hospital Days >> Year-To-Date**

<b>Average Hospital Days</b>	<u>-</u>	<u>2</u>	<u>2</u>	<u>-</u>	<u>2</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Average With Hospital</b>	<u>33</u>	<u>281</u>	<u>314</u>	<u>37</u>	<u>284</u>	<u>321</u>	<u>(4)</u>	<u>(3)</u>	<u>(7)</u>

**PLEASANT RIDGE MANOR**  
**EXECUTIVE SUMMARY - Resident Days**  
**YTD Info as of:            September, 2015**

**MONTH-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	-	531	531	-	1,044	1,044	-	(513)	(513)
Medical Assistance	-	7,685	7,685	-	7,230	7,230	-	455	455
Medicare	-	121	121	-	365	365	-	(244)	(244)
<b>Total Month-to-date</b>	<u>-</u>	<u>8,337</u>	<u>8,337</u>	<u>-</u>	<u>8,639</u>	<u>8,639</u>	<u>-</u>	<u>(302)</u>	<u>(302)</u>
<b>% of Occupancy</b>	<u>0.0%</u>	<u>92.6%</u>	<u>92.6%</u>	<u>0.0%</u>	<u>99.3%</u>	<u>99.3%</u>	<u>0.0%</u>	<u>-6.7%</u>	<u>-6.7%</u>
<b>Average Residents per Day</b>	<u>-</u>	<u>278</u>	<u>278</u>	<u>-</u>	<u>288</u>	<u>288</u>	<u>-</u>	<u>(10)</u>	<u>(10)</u>

**YEAR-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	338	6,003	6,341	1,377	9,244	10,621	(1,039)	(3,241)	(4,280)
Medical Assistance	9,258	67,980	77,238	9,528	64,029	73,557	(270)	3,951	3,681
Medicare	344	2,158	2,502	240	3,477	3,717	104	(1,319)	(1,215)
<b>Total Year-to-date</b>	<u>9,940</u>	<u>76,141</u>	<u>86,081</u>	<u>11,145</u>	<u>76,750</u>	<u>87,895</u>	<u>(1,205)</u>	<u>(609)</u>	<u>(1,814)</u>
<b>% of Occupancy</b>	<u>72.3%</u>	<u>90.6%</u>	<u>88.0%</u>	<u>81.0%</u>	<u>92.3%</u>	<u>90.7%</u>	<u>-8.8%</u>	<u>-1.7%</u>	<u>-2.7%</u>
<b>Average Residents per Day</b>	<u>36</u>	<u>279</u>	<u>315</u>	<u>41</u>	<u>281</u>	<u>322</u>	<u>(5)</u>	<u>(2)</u>	<u>(7)</u>

**Residents per day WITH Hospital Days >> Year-To-Date**

<b>Average Hospital Days</b>	<u>-</u>	<u>2</u>	<u>2</u>	<u>-</u>	<u>2</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Average With Hospital</b>	<u>36</u>	<u>281</u>	<u>317</u>	<u>41</u>	<u>283</u>	<u>324</u>	<u>(5)</u>	<u>(2)</u>	<u>(7)</u>

**PLEASANT RIDGE MANOR  
EXECUTIVE SUMMARY - Resident Days**

YTD Info as of: **August, 2015**

**MONTH-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	-	1,024	1,024	-	1,079	1,079	-	(55)	(55)
Medical Assistance	-	7,456	7,456	-	7,471	7,471	-	(15)	(15)
Medicare	-	236	236	-	377	377	-	(141)	(141)
<b>Total Month-to-date</b>	<b>-</b>	<b>8,716</b>	<b>8,716</b>	<b>-</b>	<b>8,927</b>	<b>8,927</b>	<b>-</b>	<b>(211)</b>	<b>(211)</b>
<b>% of Occupancy</b>	<b>0.0%</b>	<b>93.7%</b>	<b>93.7%</b>	<b>0.0%</b>	<b>99.3%</b>	<b>99.3%</b>	<b>0.0%</b>	<b>-5.6%</b>	<b>-5.6%</b>
<b>Average Residents per Day</b>	<b>-</b>	<b>281</b>	<b>281</b>	<b>-</b>	<b>288</b>	<b>288</b>	<b>-</b>	<b>(7)</b>	<b>(7)</b>

**YEAR-TO-DATE DAY STATISTICS**

	>>> ACTUAL Days <<<			>>> BUDGET Days <<<			>>> DIFFERENCE <<<		
	EAST	WEST	TOTAL	EAST	WEST	TOTAL	EAST	WEST	TOTAL
Private & Other	338	5,472	5,810	1,377	8,200	9,577	(1,039)	(2,728)	(3,767)
Medical Assistance	9,258	60,295	69,553	9,528	56,799	66,327	(270)	3,496	3,226
Medicare	344	2,037	2,381	240	3,112	3,352	104	(1,075)	(971)
<b>Total Year-to-date</b>	<b>9,940</b>	<b>67,804</b>	<b>77,744</b>	<b>11,145</b>	<b>68,111</b>	<b>79,256</b>	<b>(1,205)</b>	<b>(307)</b>	<b>(1,512)</b>
<b>% of Occupancy</b>	<b>72.3%</b>	<b>90.3%</b>	<b>87.5%</b>	<b>81.0%</b>	<b>91.5%</b>	<b>89.9%</b>	<b>-8.8%</b>	<b>-1.2%</b>	<b>-2.3%</b>
<b>Average Residents per Day</b>	<b>41</b>	<b>279</b>	<b>320</b>	<b>46</b>	<b>280</b>	<b>326</b>	<b>(5)</b>	<b>(1)</b>	<b>(6)</b>

**Residents per day WITH Hospital Days >> Year-To-Date**

<b>Average Hospital Days</b>	1	2	3	-	2	2	1	-	1
<b>Average With Hospital</b>	42	281	323	46	282	328	(4)	(1)	(5)

**EXHIBIT D**

**ADMISSIONS COMPARISON**

<b>YEAR-TO-DATE:</b>	<b>Periods beginning January 1 and ending October 31</b>		
	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>INITIAL CONTACTS</b>	<b>371</b>	<b>472</b>	<b>394</b>
<b>ADMISSIONS</b>	<b>208</b>	<b>258</b>	<b>257</b>
<b>DEATHS</b>	<b>99</b>	<b>91</b>	<b>114</b>
<b>DISCHARGES</b>	<b>168</b>	<b>161</b>	<b>142</b>

**DISCHARGE LOCATIONS**

<b>YEAR-TO-DATE:</b>	<b>Periods beginning January 1 and ending October 31</b>		
	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>HOME</b>	<b>76</b>	<b>91</b>	<b>98</b>
<b>OTHER NURSING HOMES</b>	<b>63</b>	<b>10</b>	<b>14</b>
<b>HOSPITALS</b>	<b>28</b>	<b>51</b>	<b>28</b>
<b>GROUP HOMES</b>	<b>1</b>	<b>4</b>	<b>2</b>
<b>PERSONAL CARE</b>	<b>0</b>	<b>5</b>	<b>0</b>

**2015 MONTHLY PERCENTAGE  
COMPLETION FROM INITIAL REFERRAL TO ADMISSION**

<b><u>2015</u></b>	<b><u>Percentage</u></b>
<b>January</b>	<b>76%</b>
<b>February</b>	<b>50%</b>
<b>March</b>	<b>52%</b>
<b>April</b>	<b>64%</b>
<b>May</b>	<b>31%</b>
<b>June</b>	<b>78%</b>
<b>July</b>	<b>55%</b>
<b>August</b>	<b>49%</b>
<b>September</b>	<b>39%</b>
<b>October</b>	<b>65%</b>

## ADMISSIONS/SOCIAL SERVICES STATISTICS REPORT 2015

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Initial Contacts	42	51	40	44	30	37	29	34	36	28		
Admission East	2	6	5	5	0	0	N/A	N/A	N/A	N/A	N/A	N/A
Admission West	30	19	16	23	9	29	16	16	14	18		
Discharges East	4	1	2	5	0	49	N/A	N/A	N/A	N/A	N/A	N/A
Discharges West	10	11	13	12	8	13	13	8	9	9		
Deaths East	1	4	4	4	1	2	N/A	N/A	N/A	N/A	N/A	N/A
Deaths West	9	8	12	11	6	9	7	8	5	8		
East-End of the Month Census	63	64	61	52	51	0	N/A	N/A	N/A	N/A	N/A	N/A
West-End of the Month Census	285	285	278	282	278	282	281	281	281	282		
Average Daily Census	344	347	341	339	329	321	280	283	280	279		
Average Month's Occupancy	88.7	89.5	87.9	87.4	84.8	82.7	93.3	94.2	93.2	93.0		
Budgeted Daily Census	345	345	345	345	335	335	290	290	290	290		
Budgeted Month's Occupancy	88.9	88.9	88.9	88.9	86.3	86.3	96.6	96.6	96.6	96.6		

PLEASANT RIDGE MANOR  
 WORKERS' COMPENSATION STATISTICS TO DATE:  
 AS OF 10/31/2015

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
<b>INCIDENTS 2015</b>													
<b>WEST</b>													
Administrative Support			2		1		2	1					6
Activities						1	1	1					2
Dietary	1	1		3	1		1		3	1			11
Hskpg/Laundry	1	2			2			1					6
Maintenance			1			1							2
Nursing	4	4	6	3	9	6	9	6	5	6			58
<b>Total West</b>	<b>6</b>	<b>7</b>	<b>9</b>	<b>6</b>	<b>13</b>	<b>7</b>	<b>13</b>	<b>9</b>	<b>8</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>85</b>
<b>EAST</b>													
Nursing	1	3	3	1	1	1							10
Dietary					1								1
Hskpg/Laud/Maint.													0
<b>Total East</b>	<b>1</b>	<b>3</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11</b>
<b>TOTAL PRM INCIDENTS</b>	<b>7</b>	<b>10</b>	<b>12</b>	<b>7</b>	<b>15</b>	<b>8</b>	<b>13</b>	<b>9</b>	<b>8</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>96</b>
<b>LOST TIME INCIDENTS</b>													
West	2	0	1	2	4	0	1	3	0	0			13
East	0	1	0	0	0	0							1
<b>TOTAL PRM</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>14</b>
<b>LOST TIME DAYS (Per Month)</b>													
West	24	0	0	26	69	0	5	28	0	0			152
East	0	11	0	0	0	0							11
<b>LOST TIME DAYS PREVIOUS CLAIMS</b>													
West	6	0	6	30	12	132	83	62	62	62			455
East	31	28	62	60	14	0							195
<b>TOTAL PRM LOST DAYS</b>	<b>61</b>	<b>39</b>	<b>68</b>	<b>116</b>	<b>95</b>	<b>132</b>	<b>88</b>	<b>90</b>	<b>62</b>	<b>62</b>	<b>0</b>	<b>0</b>	<b>813</b>

PLEASANT RIDGE MANOR  
 WORKERS' COMPENSATION STATISTICS TO DATE:  
 AS OF 9/30/2015

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
<b>INCIDENTS 2015</b>													
<b>WEST</b>													
Administrative Support			2		1		2	1					6
Activities						1	1	1					2
Dietary	1	1		3	1		1		3				10
Hskpg/Laundry	1	2			2			1					6
Maintenance			1			1							2
Nursing	4	4	6	3	9	6	9	6	5				52
<b>Total West</b>	<b>6</b>	<b>7</b>	<b>9</b>	<b>6</b>	<b>13</b>	<b>7</b>	<b>13</b>	<b>9</b>	<b>8</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>78</b>
<b>EAST</b>													
Nursing	1	3	3	1	1	1							10
Dietary					1								1
Hskpg/Laud/Maint.													0
<b>Total East</b>	<b>1</b>	<b>3</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11</b>
<b>TOTAL PRM INCIDENTS</b>	<b>7</b>	<b>10</b>	<b>12</b>	<b>7</b>	<b>15</b>	<b>8</b>	<b>13</b>	<b>9</b>	<b>8</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>89</b>
<b>LOST TIME INCIDENTS</b>													
West	2	0	1	2	4	0	1	3	0				13
East	0	1	0	0	0	0							1
<b>TOTAL PRM</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>14</b>
<b>LOST TIME DAYS (Per Month)</b>													
West	24	0	0	26	69	0	5	28	0				152
East	0	11	0	0	0	0							11
<b>LOST TIME DAYS PREVIOUS CLAIMS</b>													
West	6	0	6	30	12	132	83	62	62				393
East	31	28	62	60	14	0							195
<b>TOTAL PRM LOST DAYS</b>	<b>61</b>	<b>39</b>	<b>68</b>	<b>116</b>	<b>95</b>	<b>132</b>	<b>88</b>	<b>90</b>	<b>62</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>751</b>

PLEASANT RIDGE MANOR  
STATEMENT OF REVENUES & EXPENSES

UNAUDITED @ SEPTEMBER 30, 2015

Description	>>>>>> Current Period <<<<<<<<			>>>>>> Year-To-Date <<<<<<<<		
	Actual	Budget	Difference	Actual	Budget	Difference
<b>Resident Service Revenue:</b>						
Net Room & Board Revenue	2,002,136	2,205,187	(203,051)	21,222,938	22,203,180	(980,242)
Net Ancillary Revenues	257,806	224,687	33,119	2,403,961	2,294,151	109,830
<b>Resident Service Revenues</b>	<b>2,259,942</b>	<b>2,429,874</b>	<b>(169,932)</b>	<b>23,626,919</b>	<b>24,497,331</b>	<b>(870,412)</b>
<b>Other Revenues:</b>						
Misc. Operating Revenue	6,603	5,317	1,286	122,593	161,049	(38,456)
Interest on Funds	(3,292)	284	(3,576)	(82,856)	2,548	(85,404)
Donations, Grants & Millcreek Manor	7,436	0	7,436	2,124,436	0	2,124,436
Net Capital Transfers	0	0	0	0	0	0
<b>Total Other Revenues</b>	<b>10,747</b>	<b>5,601</b>	<b>5,146</b>	<b>2,164,173</b>	<b>163,597</b>	<b>2,000,576</b>
<b>TOTAL REVENUES</b>	<b>2,270,689</b>	<b>2,435,475</b>	<b>(164,786)</b>	<b>25,791,092</b>	<b>24,660,928</b>	<b>1,130,164</b>
<b>Expenses:</b>						
Salaries & Wages	1,161,917	1,113,836	48,081	11,753,228	11,592,535	160,693
Fringe Benefits	762,046	939,678	(177,632)	8,186,105	8,039,397	146,708
Other Operating Expenses	466,535	513,601	(47,066)	5,323,547	5,421,129	(97,582)
Depreciation, Insurance & Interest Expense	77,539	81,570	(4,031)	696,408	734,127	(37,719)
<b>TOTAL EXPENSES</b>	<b>2,468,037</b>	<b>2,648,685</b>	<b>(180,648)</b>	<b>25,959,288</b>	<b>25,787,188</b>	<b>172,100</b>
<b>Gain &lt;Loss&gt; from Operations</b>	<b>(197,348)</b>	<b>(213,210)</b>	<b>15,862</b>	<b>(168,196)</b>	<b>(1,126,260)</b>	<b>958,064</b>
<b>County of Erie General Fund Transfer</b>	<b>225,000</b>	<b>138,408</b>	<b>86,592</b>	<b>1,093,855</b>	<b>1,245,672</b>	<b>(151,817)</b>
<b>Net Gain &lt;Loss&gt;</b>	<b>27,652</b>	<b>(74,802)</b>	<b>102,454</b>	<b>925,659</b>	<b>119,412</b>	<b>806,247</b>

