FINANCE AGENDA

Erie County Council

www.eriecountygov.org

Jay Breneman, Chairman
Dr. Kyle Foust, Vice Chairman
Edward T. DiMattio, Jr.
Phil Fatica
Andre Horton
Fiore Leone
Carol Loll

4:00 p.m. Room 114A April 2, 2015

1. Ordinance Number 37, 2015, "Second 2015 Capital Project Fund Supplemental Appropriation Of $1,001,681 And Creation Of *Public Safety Radio Project* Line Item" (FR 3-24-15)
   Page 3

2. Resolution Number , 2015, "Reimbursement Resolution of The County of Erie, Pennsylvania"
   Page 7

3. Ordinance Number , 2015, "2015 General Fund Budget Revised Revenue of $2,000 and Creation of a New Line Item for Unclaimed Property in the Magisterial District Judges Department"
   Page 9

4. Ordinance Number , 2015, "2015 General Fund Budget Supplemental Appropriation of $38,277, Creation of a New Line Item for GIS Training, & Waiver of Purchasing Code"
   Page 13

5. Ordinance Number , 2015, "2015 Capital Project Fund Budget Supplemental Appropriation of $10,000 for Analysis of Building Re-Use of Pleasant Ridge Manor – East"
   Page 32

6. Resolution Number , 2015, "In Support of Memorandum of Understanding Between the Erie County Department of Health and the PA Immunization Coalition"
   Page 33

7. Resolution Number , 2015, "In Support of the Video Recording and Posting of Erie County Council Meetings on the Internet"
   Page 41

8. Resolution Number , 2015, "Exonerating Taxes On One Abandoned Trailer/Property #39-006-007.2-007.64 In Springfield Township And The Northwestern School District"
   Page 42

9. Appointment of Jim Domino to an unexpired term on the Erie County Gaming Revenue Authority to represent Mrs. Loll's District.
   Page 46

10. Sale of Parcels from Repository for Unsold Property at Index Numbers:
    18-050-011.0-137.00
    45-031-047.3-001.41
    Page 48

11. Analysis of General Fund Unassigned Fund Balance.
    Page 56

ORDINANCE NUMBER 37, 2015

Second 2015 Capital Project Fund Supplemental Appropriation Of $1,001,681 And Creation Of *Public Safety Radio Project* Line Item

BE IT ENACTED by the County Council of the County of Erie pursuant to Article II, Sections 3B(1), 3B(2)(b) and Article VIII, Section 8 of the Erie County Home Rule Charter, and certified by the County Executive that this 2015 Capital Project Fund supplemental appropriation of $1,001,681 and the creation of ***Public Safety Radio Project*** line item for the payment of MCM Consulting fees, are hereby approved as outlined on the attached Exhibit A.

This ordinance shall be effective immediately upon adoption.

COUNTY COUNCIL OF THE
COUNTY OF ERIE, PENNSYLVANIA

Attest:

_____
Douglas R. Smith
County Clerk

Date:_____

_____
Fiore Leone, Chairman

_____
Phil Fatica, Vice Chairman

_____
Jay Breneman

_____
Edward T. DiMattio, Jr.

Approved by:

_____
Kathy Dahlkemper,
County Executive

Date:_____

_____
Dr. Kyle Foust

_____
André R. Horton

_____
Carol J. Loll

Certificate of the County Executive

I, Kathy Dahlkemper, County Executive for the County of Erie, do hereby certify pursuant to the provisions of Article VIII, Section 8, of the Home Rule Charter for the County of Erie, that there are funds in the amount of $1,001,681 for supplemental appropriation to the creation of a new line item for the Public Safety Radio Project.

Kathy Dahlkemper,
County Executive

3/18/15
Date

Exhibit A
2015 Capital Projects Fund
Supplemental Appropriation of $1,001,681
and Creation of New Line Item for
Public Safety Radio Project

Account Title	Account Number	Amount
Total Revenue		
Fund Balance Appropriated	080-080010-099500	(1,001,681)
Total Revenue		(1,001,681)
Total Expenditures		
Public Safety Radio Project	080-081121-004060*	1,001,681
Total Expenditures		1,001,681

* Denotes creation of a new line item

COUNTY OF ERIE
DEPARTMENT OF FINANCE
GENERAL ACCOUNTING
ERIE COUNTY COURT HOUSE
140 WEST SIXTH STREET RM. 505
ERIE, PENNSYLVANIA 16501
(814) 451-6376
FAX (814) 451-6454

JAMES R SPARBER
FINANCE DIRECTOR

SUE ELLEN PASQUALE
MANAGER OF ACCOUNTING

To: Kathy Dahlkemper, County Executive
County Council Members

From: Sue Ellen Pasquale

Date: March 12, 2015

RE: Rational for Creation of Line Item for Public Safety Radio Project

In January of 2015, County Council adopted Ordinance 2 of 2015, which contracted with MCM Consulting Group Inc. to provide project management services for the Public Safety Next Generation Radio System. This project will be paid for from a combination of fund balance from the General Fund and borrowing. Until the financing is finalized and revenue can be budgeted, the County needs to create an expenditure line item to pay the invoices from MCM Consulting Group Inc. The consultants have estimated the 2015 expenditures for the project to be $1,001,681.

Please contact me if you have any questions.

RESOLUTION NUMBER ___, 2015

Reimbursement Resolution of
The County of Erie, Pennsylvania

WHEREAS, the County of Erie has determined to undertake a Public Safety Radio Project (the "Project"); and

WHEREAS, it is currently the intent of the County to finance a portion of the costs of the Project through the issuance of tax-exempt bonds in the anticipated principal amount not to exceed $26.5 million; and

WHEREAS, the County has already incurred certain costs with respect to the Project, including (but not limited to) architectural, engineering and design fees; and

WHEREAS, the County anticipates that it may incur additional costs with respect to the Project prior to the issuance of the County's tax-exempt bonds and/or the receipt of the proceeds thereof; and

WHEREAS, the County desires to reimburse itself, to the maximum extent permitted by law, from the proceeds of its tax-exempt bonds for those costs incurred by the County with respect to the Project.

NOW, THEREFORE, be it resolved that:

1. The Recitals to this Resolution are hereby incorporated by reference, as if fully set forth herein.
2. The County hereby declares its official intent to reimburse itself for expenditures incurred with respect to the Project from the proceeds of tax-exempt financing to be undertaken by the County.
3. The maximum principal amount of debt expected to be issued for reimbursement is $1,001,681.00.
4. This resolution is intended to constitute a declaration of official intent within the meaning of 26 CFR § 1-150-2, and shall be construed in accordance with the provisions thereof.

On the motion of _____, seconded by _____, this resolution was passed on this

_____ day of _____, 2015 by a vote of ____ - ____.

APPROVED BY:

_____
Fiore Leone, Chairman
Erie County Council

_____
Kathy Dahlkemper,
County Executive

Date:_____

ATTEST:

_____
Douglas R. Smith
County Clerk

Date:_____

COUNTY OF ERIE
DEPARTMENT OF FINANCE
ERIE COUNTY COURT HOUSE
140 WEST SIXTH STREET ROOM 505
ERIE, PENNSYLVANIA 16501
PHONE: (814) 451-6355
FAX: (814) 451-6454

KATHY DAHLKEMPER
COUNTY EXECUTIVE

JAMES R. SPARBER
DIRECTOR OF FINANCE

To: Kathy Dahlkemper, County Executive
County Council Members

From: Jim Sparber, Finance Director

Date: March 11, 2015

RE: Rationale for Reimbursement Resolution

The County of Erie is anticipating a borrowing for the Public Safety Radio Project. The total cost of the project is $26.5 million. Some of the funds will come from fund balance, and some will come from a bond issue.

In January of this year, County Council adopted ordinance number 2 of 2015 which approved a contract with MCM Consulting for the project. This resolution will allow the costs expected to be paid in 2015 to be reimbursed by the upcoming bond issue.

ORDINANCE NUMBER , 2015

2015 General Fund Budget Revised Revenue of $2,000 and Creation of a New Line Item for Unclaimed Property in the Magisterial District Judges Department

BE IT ENACTED by the County Council of the County of Erie pursuant to Article II, Sections 3B(1) and 3B(2)(f) of the Erie County Home Rule Charter that revised expenditures of $2,000 for the creation of *Unclaimed Property* line item in the 2015 Magisterial District Judges budget for unclaimed property.

This ordinance shall be effective immediately upon adoption.

COUNTY COUNCIL OF THE
COUNTY OF ERIE, PENNSYLVANIA

Attest:

_____
Douglas R. Smith
County Clerk

Date:_____

_____
Fiore Leone, Chairman

_____
Phil Fatica, Vice Chairman

_____
Jay Breneman

_____
Edward T. DiMattio, Jr.

Approved by:

_____
Kathy Dahlkemper,
County Executive

Date:_____

_____
Dr. Kyle Foust

_____
André R. Horton

_____
Carol J. Loll

Exhibit A
2015 General Fund Budget
Revised Revenue of $2,000 and
Creation of a New Line Item for
Unclaimed Property in the
Magesterial District Judges Dept

Account Title	Account Number	Amount
Total Revenue		
Unclaimed Property	001-003110-098512*	(2,000)
Fees	001-003110-042100	2,000
Total Revenue		0

* Denotes creation of a new line item

Fugagli, Tracey

From: Freed, Peter
Sent: Friday, March 13, 2015 2:12 PM
To: Fugagli, Tracey
Cc: Bagnoni, Julia; Humphrey, Rebecca
Subject: Unclaimed Property

Tracey,

The new Unclaimed Property Line Item for MDJ's can budget estimate $2, 000.

Pete

	A	B	C	D	E	F	G
1							0001
2							INQUIRY BY DEPARTMENT
3							Acct 001-003110-******-100
4	Code	Desc	ORIGINAL	BUDGET	CURRENT	ACTUAL	BALANCE
5			BUDGET	CHANGES	BUDGET	2015	REMAINING
6	001010	NON-BARG	1,173,062.00		1,173,062.00	144,952.67	1,028,109.33
7	001040	TEMP STAFF	23,500.00		23,500.00	2,755.31	20,744.69
8	001080	PART TIME	9,500.00		9,500.00	178.51	9,321.49
9	001200	FICA	92,264.00		92,264.00	10,987.41	81,276.59
10	001210	LIFE INSUR	3,119.00		3,119.00	388.52	2,730.48
11	001220	HOSP	424,018.00		424,018.00	69,461.03	354,556.97
12	001221	DRUGS	109,339.00		109,339.00	17,911.32	91,427.68
13	001230	W/C	2,967.00		2,967.00	226.29	2,740.71
14	001240	PENSION	112,107.00		112,107.00	12,821.64	99,285.36
15	001250	OTHER H&W	24,293.00		24,293.00	4,029.96	20,263.04
16	001260	U/C	10,100.00		10,100.00	5,024.82	5,075.18
17	002010	TRAVEL WR	700.00		700.00		700.00
18	002200	DATA PROC	16,500.00		16,500.00	4,122.87	12,377.13
19	002260	CUSTOD SRV	18,100.00		18,100.00	3,961.50	14,138.50
20	002280	TELEPHONE	67,200.00		67,200.00	5,732.02	61,467.98
21	002290	POSTAGE	130,000.00		130,000.00	20,000.00	110,000.00
22	002310	DUP & PRNT	150.00		150.00		150.00
23	002320	RENT	474,071.00		474,071.00	118,517.49	355,553.51
24	002330	MAINTENANC	10,000.00		10,000.00	8,683.57	1,316.43
25	002340	EQUIP RENT	16,000.00		16,000.00	4,080.30	11,919.70
26	003010	BOOKS SUB	5,000.00		5,000.00	754.90	4,245.10
27	003020	STCKRM SUP	15,100.00		15,100.00	3,222.80	11,877.20
28	003060	OTHER OFFI	30,000.00		30,000.00	10,499.63	19,500.37
29	003090	COMP SUPPY	30,000.00		30,000.00	4,552.00	25,448.00
30	042100	FEES	700,000.00-		700,000.00-	148,364.33-	551,635.67-
31	044100	POSTAGE	70,000.00-		70,000.00-	16,786.80-	53,213.20-
32	098512	UC PROPERT			0.00	808.32-	808.32
33		Total	2,027,090.00	0.00	2,027,090.00	286,905.11	1,740,184.89

ORDINANCE NUMBER ____, 2015

_____ 2015 General Fund Budget Supplemental Appropriation of $38,277, Creation of a New Line Item for GIS Training, & Waiver of Purchasing Code

BE IT ENACTED by the County Council of the County of Erie pursuant to Article II, Sections 3B(1), 3B(2)(f), and Article VIII, Section 8, of the Erie County Home Rule Charter, and certified by the County Executive that this 2015 General Fund Budget supplemental appropriation of $38,277, the creation of a *GIS Training* line item, and waiver of Article III, Section I of the Administrative Code, for a single vendor of GIS software, are hereby approved as outlined on the attached Exhibit A.

This ordinance shall be effective immediately upon adoption.

COUNTY COUNCIL OF THE
COUNTY OF ERIE, PENNSYLVANIA

Attest:

_____
Douglas R. Smith
County Clerk

Date:_____

_____
Fiore Leone, Chairman

_____
Phil Fatica, Vice Chairman

_____
Jay Breneman

_____
Edward T. DiMattio, Jr.

Approved by:

_____
Kathy Dahlkemper,
County Executive

Date:_____

_____
Dr. Kyle Foust

_____
André R. Horton

_____
Carol J. Loll

Certificate of the County Executive

I, Kathy Dahlkemper, County Executive for the County of Erie, do hereby certify pursuant to the provisions of Article VIII, Section 8, of the Home Rule Charter for the County of Erie, that there are funds in the amount of $38,277 for supplemental appropriation to the creation of a new line item and waiver of the Purchasing code for GIS training.

Kathy Dahlkemper,
County Executive

3/31/15
Date

Exhibit A
2015 General Fund Budget
Supplemental Appropriation of $38,277,
Creation of a New Line Item and Waiver
of the Purchasing Code For GIS Training

Account Title	Account Number	Amount
Total Revenue		
Fund Balance Appropriated	001-000990-099500	(38,277)
Total Revenue		(38,277)
Total Expenditures		
Training	001-002320-002040*	38,277
Total Expenditures		38,277

* Denotes creation of a new line item

COUNTY OF ERIE

KATHY DAHLKEMPER
COUNTY EXECUTIVE

1-800-352-0026

Bureau of Assessment
Erie County Court House
140 West Sixth Street - Room 104
Erie, Pennsylvania 16501-1097
814-451-6225

SCOTT A. MAAS, CPE
DIRECTOR OF ASSESSMENT

FAX: 814-451-6094

TO: FIORE LEONE, COUNTY COUNCIL CHAIRMAN

FROM: SCOTT A. MAAS, CPE

DATE: March 13, 2015

RE: REQUEST FOR FUNDS

The County of Erie purchased GIS Software in approximately 2005. Since that time, various departments and personnel have put forth a concentrated effort in implementing GIS into their workflow. Limited training was provided at the time of purchase. The County relied on existing staff for modifying the software to fit the needs of various departments. Personnel has changed, and GIS has become integral to the operation of each department. The learning curve has been stunted by a lack of understanding of how the departments overlap, and an understanding of the needs of each department. The Professional Services of Environmental Systems Research Institute, Inc. (ESRI) is needed at this time to support and assist the IT Department with the upgrade to the latest Arc10 version, to train, educate, and assist in the migration of data, as well as editing functions of GIS. We need to bring our staff, including IT Department, 911 Department, and Assessment Office, up to speed in GIS.

We are requesting funds in the amount of $38,277 to be used as follows:

ArcGIS for Land Records Implementation Workshop and Remote Access Migration of the County's GIS land records data: This workshop will be directed to the IT Department and Steve Brown, and will include a 3-day Workshop on-site, and remote migration support for the upgrade through conference calls, web meetings, and screen sharing sessions.

ArcGIS Land Record Editing Workshop: This workshop will be directed to Map Room staff, and will include a 3-day workshop on-site covering parcel editing workflows as splits and merges, subdivisions, condominiums, right of way vacations and dedications, and parcel point maintenance, followed by support via remote, telephone, email, and/or webcast.

Please consider this request to better serve the citizens and taxpayers of Erie County.

/pk

S:\SCOTT MAAS\Additional GIS Funding for Training.docx

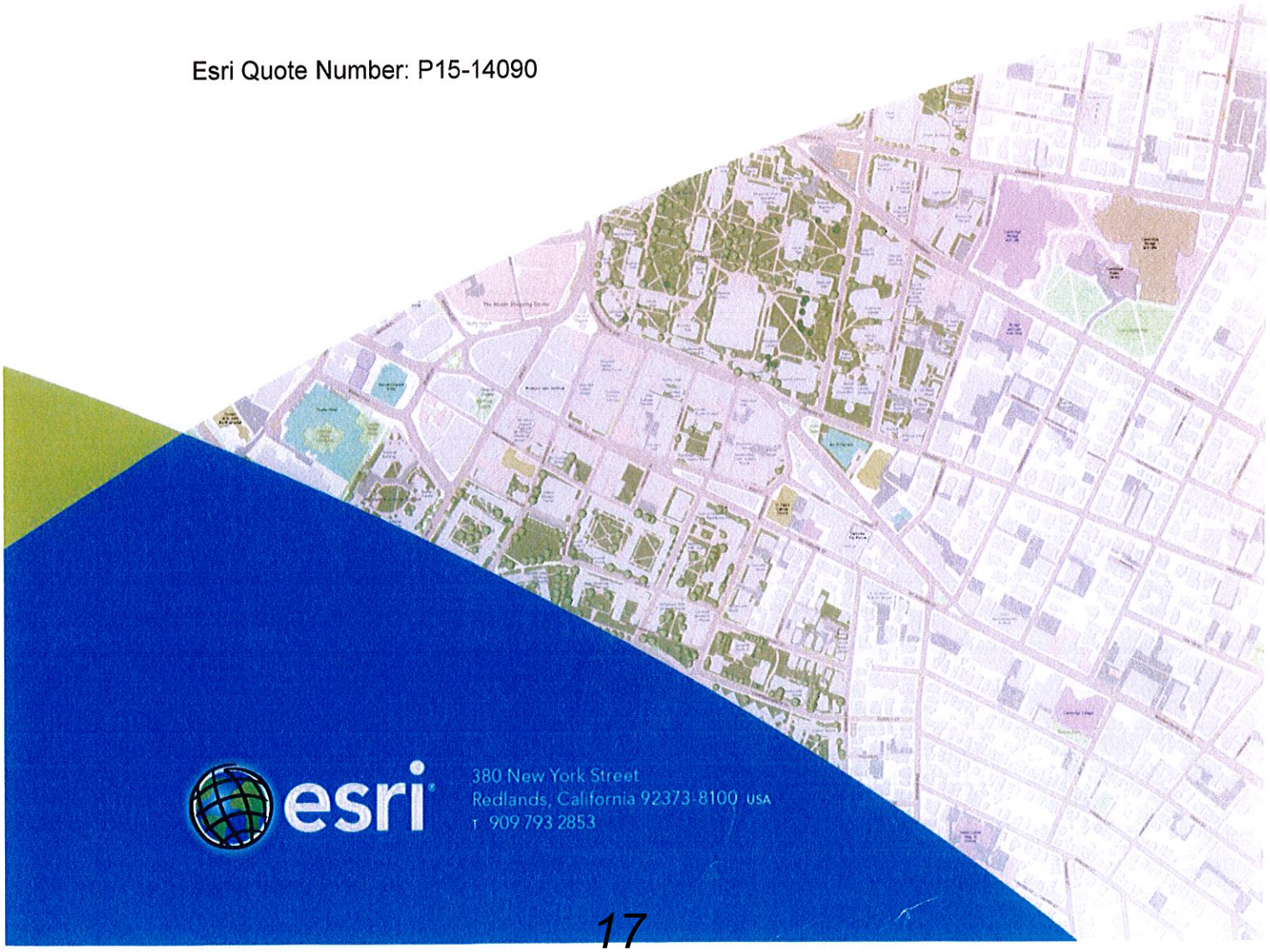
ArcGIS for Land Records Implementation Workshop

Prepared for:

Mr. Scott Maas
Assessment Director
Erie County
140 W 6th St
Erie, Pa. 16501

February 23, 2014

Esri Quote Number: P15-14090



esri
380 New York Street
Redlands, California 92373-8100 USA
T 909 793 2853

Introduction:

Erie County (County) has requested Environmental Systems Research Institute, Inc. (Esri) Professional Services to provide consulting services to conduct a workshop for implementing the ArcGIS for Land Records Solution. The quote below describes the scope of services, schedule, pricing, terms and conditions, and purchasing instructions.

Scope of Services:

Activity 1 – ArcGIS for Land Records Implementation Workshop

Esri will provide up to 63 hours of consulting services, including preparation and travel time, to lead an ArcGIS for Land Records Implementation Workshop. The on-site workshop will include an architectural overview of the ArcGIS for Land Record Solution, An assessment of the County's editing workflows, and a preliminary source to target mapping of the County's land record features. The 3 day agenda may include:

Day 1:

- Introductions
- ArcGIS for Land Records Overview
  - How Parcels are defined in the ArcGIS for Land Records Data Model
  - Architecture of the Esri Parcel Fabric technology
  - ArcGIS Parcel Editing Solution Workflows
  - Tax Map Book Template
  - Parcel Viewer Templates
  - Migrating the County's Land Records to the ArcGIS for Land Records Data model
    - Overview of Migration Tools
    - Preparing Geometry
    - Preparing Attributes

Day 2:

- Review the County's GIS Land Records Layers
- Review County's Source data and map to the Target ArcGIS for Land Records Data Model
- Assess County's data readiness for Migration

Day 3:

- Discussion on specific migration strategies
  - Identify and review modification to the ArcGIS for Land Records Data Model based on gaps identified in the source to target data mapping.
  - Discuss strategies for priming the County's data for loading into the ArcGIS for Land Records Data Model
  - Discuss strategies for maintaining current maintenance backlog during the migration phase.

Esri anticipates that 1 consultant will support this activity for up to 3 consecutive business days on-site at the County's facilities in Erie, Pa. The Esri consultant will work with direction from the County's technical staff and management.

Following the on-site visit, Esri will prepare a brief (up to 10 pages) summary of the:

- Source to Target Mapping Matrix
- Assessment of the County's data readiness for Migration
- Recommended steps, geoprocessing tools and/or manual editing workflows for migrating the County's GIS land records data.

Remaining hours can be used for remote, ad-hoc services via telephone, e-mail, and/or webcast

Activity 2 – Remote Migration Support

Esri will provide up to 24 hours of remote consulting support to assist the County's office during the migration. This activity may be supported through conference calls, web meetings, and screen sharing sessions.

This activity will be supported remotely from Esri's offices. The Esri consultant will work with direction from the County's technical staff and management

Esri Responsibilities

- Provide up to 87 hours of consulting services as described above.

County Responsibilities

- Communicate needs and priorities to the Esri consultants.
- Provide the appropriate technical staff to participate in the on-site sessions.
- Provide the Esri consultants with the system access privileges needed to conduct this work (as necessary).

Assumptions

- As part of Activity 1, Esri will provide to the County a Data Migration Plan documenting how to clean the data and migrate it to the Parcel Fabric based on the COTS best practices.
- All on-site work will be based on up to 8 hours per day
- The County will be required to address any identified data issues and migrate existing data to the ArcGIS Parcel Editing Solution; Esri will not be executing the actual data migration.

Schedule:

The schedule will be mutually agreed upon between the County and Esri within 10 days after contract award. Esri understands the importance and timeliness of this effort, and will endeavor to meet County's schedule goals.

Pricing:

The pricing provided below has been estimated based upon an anticipated award of a Time-and-Materials (T&M) contract. The required labor hours, including preparation and travel time, and other burdened direct cost items (ODCs) have been estimated based upon prior experience with work of a similar nature. The total not-to-exceed (NTE) price for the quoted Scope of Services is **$24,949**.

This quote is valid for a period of 90 days from the submittal date above. This price is exclusive of any applicable federal, state and/or local taxes for which the County's will remain responsible.

Esri anticipates using staff from the GIS System/Software Developer (S2) labor category. Depending on the level of expertise required to perform certain activities during this engagement, Esri may be required to utilize other Esri staff members with a different skill-set and labor category.

The following table shows the proposed NTE pricing for this work by Activity.

Price by Activity

Activity Description	Estimated Labor ($)	Estimated Travel Expenses ($)	Price
1 – ArcGIS for Land Records Implementation Workshop	$16,569	$2,068	$18,637
2 – Remote Migration Support	$6,312	$0	$6,312
Total Not-to-Exceed (NTE) Price:			**$24,949**

T&M consulting services will be conducted under the following conditions:

- In the event Esri completes the Scope of Services for less than the NTE budget, the County will only be invoiced for the actual hours expended plus ODCs.
- In the event Esri reaches the NTE budget limit before the Scope of Services is completed, the County will have the option to either (a) increase the contract funding in order to allow the work to continue; or (b) instruct Esri to stop work. If the County chooses to stop work, Esri will do so without liability.
- Esri reserves the right to reallocate the project funding between Scope of Services activities and/or ODCs, as necessary to facilitate the work effort, provided the overall contract price is not exceeded.

All work will be accomplished in accordance with the Scope of Services with the deliverable being consulting time. If additional work is requested by the County in writing beyond the scope of this quote, Esri will provide an updated quote. Esri will perform and invoice Services on a time and materials basis using the labor categories and rates specified for the performance period. Labor, including travel time, will be invoiced on a monthly basis for actual hours expended during the previous month. Meals will be

invoiced on a "per diem" basis in accordance with the full daily limits stated in the most current Federal Travel Regulations. Other direct costs (ODCs), including travel-related expenses and meal per diem, will include a fifteen percent (15%) burden. Invoices are to be paid within 30 days of receipt.

Terms and Conditions:

By purchasing these services, the customer agrees to the **Implementation Services Time and Materials Addendum G-363-C**, which will take precedence over any other terms and/or customer ordering documents. If not attached, the terms and conditions can be found at: http://www.esri.com/legal/service-agreements.

Purchasing:

To order these services as quoted, please email the following items to Dan Stone at dstone@esri.com or fax to (909) 798-2003.

1. Purchase Order:
    - In the amount of the Total NTE Price above
    - Referencing this Quote No. P15-14090, dated 02/23/2014
2. A copy of this quote.

When we receive these documents, signed by an authorized representative at the County, we will contact you to discuss staff assignment and schedule. We look forward to supporting you.

Contact:

Dan Stone
Project Manager
227 N Loop 1604 E Suite 100
San Antonio, Texas 78232
210-499-1044 Ext 8835
dstone@esri.com
www.esri.com

TIME AND MATERIALS RATE SCHEDULE

Effective January 1, 2014

Hourly time and materials labor rates have been provided for each labor category for calendar year 2014. The hourly labor rates for services that are performed after 2014 may be escalated in an amount not to exceed five percent (5%) each year. Other direct costs, such as travel, reproduction, subcontractor, telecommunication/freight, or materials, will be charged a material handling fee and invoiced.

GIS Technical Specialist/Engineer (S1) **Hourly Rate: $197**

Staff members in this labor category work collaboratively with software designers to perform software coding and the writing of software documentation according to design specifications developed by senior technical staff described below. As a group, these staff members are experienced in the coding of software and the creation of digital databases, as well as in software development associated with Esri's commercial off-the-shelf (COTS) software products; web, desktop, or server software development languages; geospatial data formats; and other technologies. These individuals also develop effective database designs, implement data conversion processes and procedures, and perform software and database quality control.

GIS System/Software Developer (S2) **Hourly Rate: $254**

Staff members in this labor category support the design of technical project specifications for the implementation of application software projects and database development projects. They support the day-to-day technical activities of the project team and ensure that standard system methodologies are employed. They also perform detailed software design and detailed database conversion design and are directly involved in the coding and implementation of complex and strategic portions of application software and database conversion projects. As a group, these staff members are proficient in Esri COTS software products; web, desktop, and server software development languages; geospatial data formats; and other technologies. These staff members design and develop QA/QC programs and support design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle.

Senior GIS System/Software Architect (S3) **Hourly Rate: $312**

Staff members in this labor category provide the overall technical vision and system architecture for large, complex systems. They support the application of sound software engineering principles and life cycle methodologies to programs/projects. These individuals are actively involved in systems architecture design, application software design, database process design, and the directing of coding development including the supervision of design and code reviews. These staff members may serve as principal investigators in focused studies or research and development projects. Individuals in this labor category have broad technical knowledge of geographic information system (GIS) applications and related information technologies and may also provide specific expertise in areas such as web-based software applications, service-oriented architectures, data warehousing, spatial analysis, and modeling. As a group, these staff members are proficient in Esri COTS software products; software and database design methodologies; web, desktop, and server software development languages; geospatial data formats; and other technologies.

GIS Consultant/Project Manager (M1) **Hourly Rate: $239**

Staff members in this labor category provide day-to-day consulting and management for contracted projects within Esri. These individuals work under the guidance of senior Esri managers described herein and support the design and implementation of project work plans. These staff members may provide consulting services and design and management support to software application development projects and database conversion projects. They may also conduct detailed requirements interviews, document application requirements, develop logical and physical database designs using standard engineering diagramming methodologies, design software and database QA/QC programs, and provide management oversight of daily technical activities. These staff members work with senior consulting and technical staff to design comprehensive work plans that employ standard system methodologies that define project deliverables, milestones, and realistic schedules. These individuals work with Esri administrative staff to ensure that progress and financial reporting is provided according to contract requirements.

Senior GIS Consultant/Project Manager (M2) **Hourly Rate: $301**

Staff members in this labor category work as project managers or project advisers, providing strategic consulting and project management activities for GIS and information technology (IT) projects. These staff members have market/application domain expertise using extensive experience in GIS and related geospatial technologies to support the successful completion of a project. Consulting activities may include strategic planning, GIS workshops and seminars development, requirements definition, application and database design, and system integration. Management activities may include defining project requirements and objectives, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. These individuals may also design comprehensive work plans that employ standard system methodologies that define project deliverables and milestones and realistic schedules.

Principal GIS Consultant/Program Manager (M3) **Hourly Rate: $397**

Staff members in this labor category work as program directors or project advisers, providing project vision, strategic consulting, and program management activities for GIS and IT projects. These staff members apply market/application domain expertise using extensive experience in GIS and related geospatial technologies to support the successful completion of the program. Consulting activities may include strategic planning, review and oversight of requirements definitions, application and database design, and system integration. Management activities may include defining program requirements and objectives, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. Staff members in this labor category work with senior client staff in coordination with Esri senior management to resolve issues and support successful project completion.

GIS Database Specialist/Analyst (DB) **Hourly Rate: $166**

Staff members in this labor category provide database development support in creating cartographic and digital data products. These staff members have expertise that includes the performance of hard copy to digital data conversion tasks, data migration, and translation activities utilizing advanced processing techniques in ArcGIS. These individuals design, develop, and implement efficient production tools and workflows in accordance with approved project plans and design parameters.

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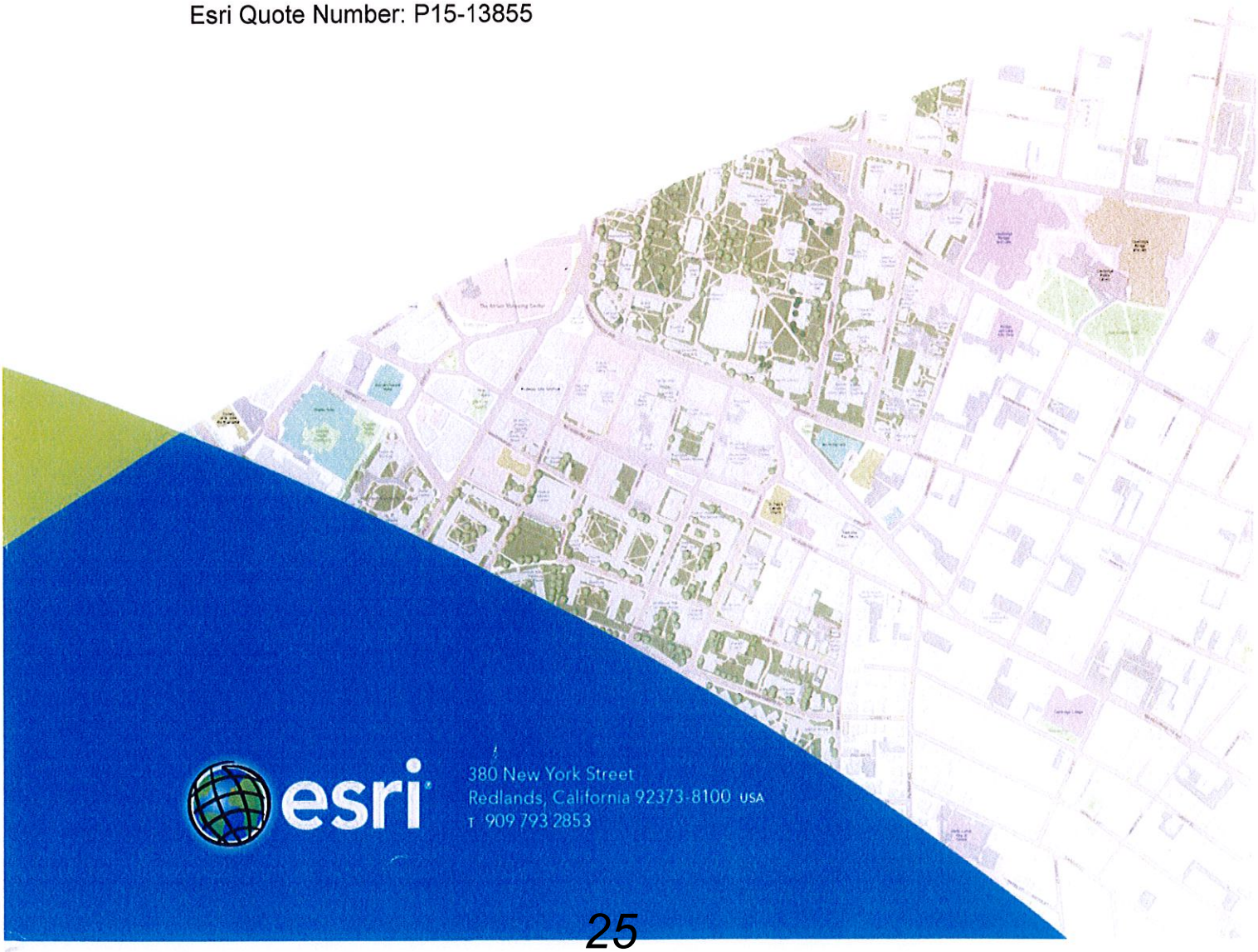
ArcGIS Land Records Editing Workshop

Prepared for:

Mr. Scott Maas
Assessment Director
Erie County
140 W 6th St
Erie, Pa. 16501

January 16, 2015

Esri Quote Number: P15-13855



esri
380 New York Street
Redlands, California 92373-8100 USA
T 909 793 2853

Introduction:

Erie County (County) has requested Environmental Systems Research Institute, Inc. (Esri) Professional Services to provide consulting services to provide knowledge transfer on editing with the ArcGIS Land Records Solution using the Parcel Fabric Technology. The quote below describes the scope of services, schedule, pricing, terms and conditions, and purchasing instructions.

Scope of Services:

ArcGIS Land Record Editing Workshop

Esri will provide up to 55 hours of consulting services to assist the County with knowledge transfer on editing with the ArcGIS Land Records Solution using the Parcel Fabric Technology. The workshop will be based on Erie County parcel maintenance workflows and data as well as the Esri Parcel Editing solution. It is anticipated that consulting services may include the following topics:

- Tuning map document for editing.
- Parcel layers and feature templates.
- Training in parcel editing workflows as splits and merges, subdivisions, condominiums, right of way vacations and dedications, control point maintenance etc.

Esri anticipates that 1 consultant will support this activity for up to 3 consecutive business days on-site at County's facilities in Erie, Pennsylvania. The Esri consultant will work with direction from the County's technical staff and management. Following the on-site visit, remaining hours can be used for remote, ad-hoc services via telephone, e-mail, and/or webcast.

Esri Responsibilities

- Provide up to 55 hours of consulting services as described above.

County Responsibilities

- Communicate needs and priorities to the Esri consultants.
- Provide the appropriate technical staff to participate in the on-site sessions.
- Provide the Esri consultants with the system access privileges needed to conduct this work (as necessary).

Assumptions

- County will identify and provide examples of any non-standard Parcel Editor workflow at least 1 week prior to the onsite training.
- County will provide sample deed documents (splits, merges, vacations, etc.) to the Esri Team at least 1 week prior to the onsite visit.

- County will provide an ArcGIS for Land Records dataset with the Local Government Data Model Enabled at least 1 week prior to the on-site visit.

Schedule:

The schedule will be mutually agreed upon between the County and Esri within 10 days after contract award. Esri understands the importance and timeliness of this effort, and will endeavor to meet the County's schedule goals.

Pricing:

The pricing provided below has been estimated based upon an anticipated award of a Time-and-Materials (T&M) contract. The required labor hours, including preparation and travel time, and other burdened direct cost items (ODCs) have been estimated based upon prior experience with work of a similar nature. The total not-to-exceed (NTE) price for the quoted Scope of Services is **$13,328**.

This quote is valid for a period of 90 days from the submittal date above. This price is exclusive of any applicable federal, state and/or local taxes for which the County will remain responsible.

Esri anticipates using staff from the GIS Technical Specialist/Engineer (S1) labor category. Depending on the level of expertise required to perform certain activities during this engagement, Esri may be required to utilize other Esri staff members with a different skill-set and labor category.

The following table shows the proposed NTE pricing for this work by Activity.

Price by Activity

Activity Description	Estimated Labor ($)	Estimated Travel Expenses ($)	Price
ArcGIS Land Record Editing Workshop	$11,220	$2,108	$13,328
Total Not-to-Exceed (NTE) Price:			**$13,328**

T&M consulting services will be conducted under the following conditions:

- In the event Esri completes the Scope of Services for less than the NTE budget, the County will only be invoiced for the actual hours expended plus ODCs.
- In the event Esri reaches the NTE budget limit before the Scope of Services is completed, the County will have the option to either (a) increase the contract funding in order to allow the work to continue; or (b) instruct Esri to stop work. If the County chooses to stop work, Esri will do so without liability.
- Esri reserves the right to reallocate the project funding between Scope of Services activities and/or ODCs, as necessary to facilitate the work effort, provided the overall contract price is not exceeded.

All work will be accomplished in accordance with the Scope of Services with the deliverable being consulting time. If additional work is requested by the County in writing beyond the scope of this quote, Esri will provide an updated quote. Esri will perform and invoice Services on a time and materials basis using the labor categories and rates specified for the performance period. Labor, including travel time, will be invoiced on a monthly basis for actual hours expended during the previous month. Meals will be invoiced on a "per diem" basis in accordance with the full daily limits stated in the most current Federal Travel Regulations. Other direct costs (ODCs), including travel-related expenses and meal per diem, will include a fifteen percent (15%) burden. Invoices are to be paid within 30 days of receipt.

Terms and Conditions:

By purchasing these services, the customer agrees to the **Implementation Services Time and Materials Addendum G-363-C**, which will take precedence over any other terms and/or customer ordering documents. If not attached, the terms and conditions can be found at: http://www.esri.com/legal/service-agreements.

Purchasing:

To order these services as quoted, please email the following items to Dan Stone at dstone@esri.com or fax to (909) 798-2003.

1. Purchase Order:
    - In the amount of the Total NTE Price above
    - Referencing this Quote No. P15-13855, dated Jan. 15, 2015
2. A copy of this quote.

When we receive these completed documents, Esri will contact you to discuss staff assignment and schedule. We look forward to supporting you.

Contact:

Dan Stone
Project Manager
227 N Loop 1604 E Suite 100
San Antonio, Texas 78232
210-499-1044 Ext 8835
dstone@esri.com
www.esri.com

TIME AND MATERIALS RATE SCHEDULE

Effective January 1, 2015

Hourly time and materials labor rates have been provided for each labor category for calendar year 2015. The hourly labor rates for services that are performed after 2015 may be escalated in an amount not to exceed five percent (5%) each year. Other direct costs, such as travel, reproduction, subcontractor, telecommunication/freight, or materials, will be charged a material handling fee and invoiced.

GIS Technical Specialist/Engineer (S1) **Hourly Rate: $204**

Staff members in this labor category work collaboratively with software designers to perform software coding and the writing of software documentation according to design specifications developed by senior technical staff described below. As a group, these staff members are experienced in the coding of software and the creation of digital databases, as well as in software development associated with Esri's commercial off-the-shelf (COTS) software products; web, desktop, or server software development languages; geospatial data formats; and other technologies. These individuals also develop effective database designs, implement data conversion processes and procedures, and perform software and database quality control.

GIS System/Software Developer (S2) **Hourly Rate: $263**

Staff members in this labor category support the design of technical project specifications for the implementation of application software projects and database development projects. They support the day-to-day technical activities of the project team and ensure that standard system methodologies are employed. They also perform detailed software design and detailed database conversion design and are directly involved in the coding and implementation of complex and strategic portions of application software and database conversion projects. As a group, these staff members are proficient in Esri COTS software products; web, desktop, and server software development languages; geospatial data formats; and other technologies. These staff members design and develop QA/QC programs and support design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle.

Senior GIS System/Software Architect (S3) **Hourly Rate: $323**

Staff members in this labor category provide the overall technical vision and system architecture for large, complex systems. They support the application of sound software engineering principles and life cycle methodologies to programs/projects. These individuals are actively involved in systems architecture design, application software design, database process design, and the directing of coding development including the supervision of design and code reviews. These staff members may serve as principal investigators in focused studies or research and development projects. Individuals in this labor category have broad technical knowledge of geographic information system (GIS) applications and related information technologies and may also provide specific expertise in areas such as web-based software applications, service-oriented architectures, data warehousing, spatial analysis, and modeling. As a group, these staff members are proficient in Esri COTS software products; software and database design methodologies; web, desktop, and server software development languages; geospatial data formats; and other technologies.

GIS Consultant/Project Manager (M1) **Hourly Rate: $247**

Staff members in this labor category provide day-to-day consulting and management for contracted projects within Esri. These individuals work under the guidance of senior Esri managers described herein and support the design and implementation of project work plans. These staff members may provide consulting services and design and management support to software application development projects and database conversion projects. They may also conduct detailed requirements interviews, document application requirements, develop logical and physical database designs using standard engineering diagramming methodologies, design software and database QA/QC programs, and provide management oversight of daily technical activities. These staff members work with senior consulting and technical staff to design comprehensive work plans that employ standard system methodologies that define project deliverables, milestones, and realistic schedules. These individuals work with Esri administrative staff to ensure that progress and financial reporting is provided according to contract requirements.

Senior GIS Consultant/Project Manager (M2) **Hourly Rate: $312**

Staff members in this labor category work as project managers or project advisers, providing strategic consulting and project management activities for GIS and information technology (IT) projects. These staff members have market/application domain expertise using extensive experience in GIS and related geospatial technologies to support the successful completion of a project. Consulting activities may include strategic planning, GIS workshops and seminars development, requirements definition, application and database design, and system integration. Management activities may include defining project requirements and objectives, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. These individuals may also design comprehensive work plans that employ standard system methodologies that define project deliverables and milestones and realistic schedules.

Principal GIS Consultant/Program Manager (M3) **Hourly Rate: $411**

Staff members in this labor category work as program directors or project advisers, providing project vision, strategic consulting, and program management activities for GIS and IT projects. These staff members apply market/application domain expertise using extensive experience in GIS and related geospatial technologies to support the successful completion of the program. Consulting activities may include strategic planning, review and oversight of requirements definitions, application and database design, and system integration. Management activities may include defining program requirements and objectives, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. Staff members in this labor category work with senior client staff in coordination with Esri senior management to resolve issues and support successful project completion.

GIS Database Specialist/Analyst (DB) **Hourly Rate: $172**

Staff members in this labor category provide database development support in creating cartographic and digital data products. These staff members have expertise that includes the performance of hard copy to digital data conversion tasks, data migration, and translation activities utilizing advanced processing techniques in ArcGIS. These individuals design, develop, and implement efficient production tools and workflows in accordance with approved project plans and design parameters.

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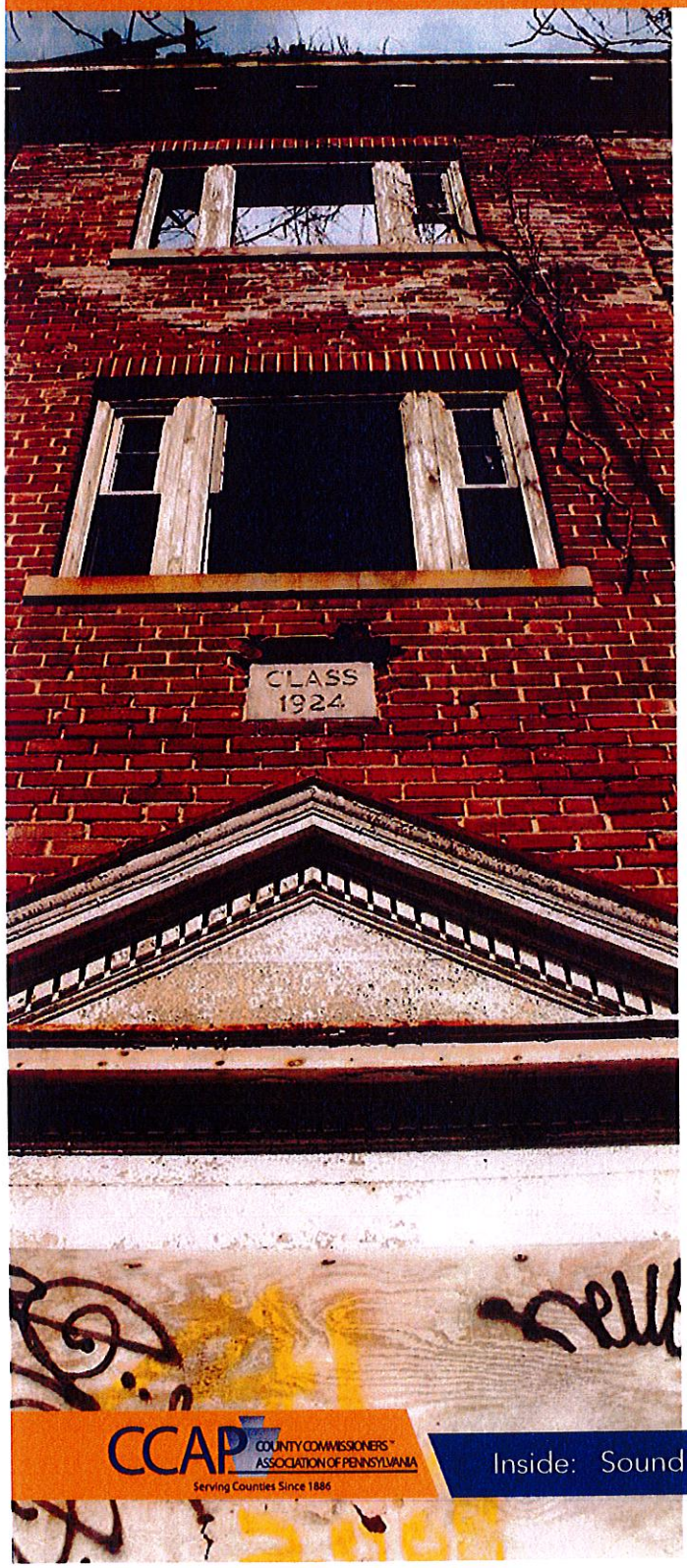
PENNSYLVANIA county news

February 2015

THE VOICE OF PENNSYLVANIA'S COUNTIES

COUNTY COMMISSIONERS ASSOCIATION *of* PENNSYLVANIA



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Inside: Preserving Farmland: A Milestone is Reached in Pennsylvania
Fifteen County Officials Graduate from CCAP Academy
Stormwater Authorities
Westmoreland County Shares a Story of Success

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Inside: Sound Stream Resource Management

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COUNTY NEWS

a five-time national award winning publication of the County Commissioners Association of Pennsylvania

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GIS and Assessment:

Key Players in the Land Development Life Cycle

By Matt Martini
Account Executive
ESRI
mmartini@esri.com

As a technology, *Geographic Information Systems* (GIS) have been used by county government to support assessment departments in a number of ways, for many years. While GIS continues to be important for an assessment department's operations, there are other opportunities for counties to leverage their GIS infrastructure to support what the author calls the "land development lifecycle". Effectively managing the land development life cycle enables a county to streamline local government operations for the benefit of its constituents. This land development lifecycle context should drive the implementation of GIS, "form follows function" as Frank Lloyd Wright and others advocated.

GIS IN ASSESSMENT

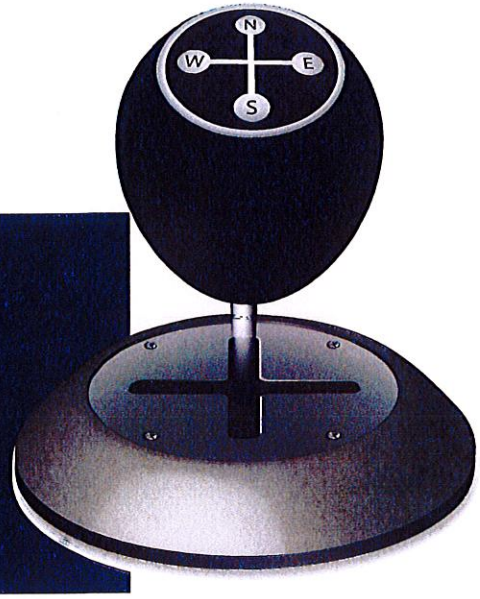
GIS support in assessment departments typically began as a digital tax parcel maintenance replacement for tax map sheets drawn with "pen and ink", and printed perhaps yearly, or a computer-aided design (CAD) software workflow which maintained digital tax map sheets. The benefits of maintaining tax maps with GIS included faster updates to the tax map, more accurate tax maps, easier access to current tax maps, and the ability to perform spatial analysis that was difficult or impossible with tabular data in the computer-aided mass appraisal (CAMA) system. Consider the significant effort involved in calculating areas of soils and forest on a paper maps of a parcel for an Act 319 application. This process can now be executed automatically using data analyzed with GIS in a fraction of the time. If we fast forward to the current state of GIS technology, Assessment departments can now easily maintain an accurate county-wide representation of parcels, generate new tax maps in an automated fashion, easily relate the parcel layer to other data such as zoning, school districts, flood zones, etc. for assessment valuation

GROWING ROLE FOR GIS

Beyond these typical uses, GIS technology is also making current tax parcel and assessment information available to a broader community of consumers. These consumers include the land title and real estate community, who are accessing assessment data to process deeds for property transfer. Web-based map applications have added value when integrated with the CAMA system that links to property record cards, or a document management system that links recorded deeds to a parcel on the map. Many counties in the commonwealth have indicated that the land records viewer has the highest level of traffic on their county website.

GIS is also being used in the course of the appeals process. Using GIS to demonstrate comparable properties can be an effective way to communicate assessed values, and makes valuation decisions more defensible. GIS analysis can help

"Utilizing GIS enables a county to more effectively manage the various business processes or workflows that stretch across multiple departments, but together constitute this land development lifecycle."



evaluate the results of a valuation model and help determine the best model for a "fair and equitable" revaluation. This can reduce the amount of assessment appeals, a significant expense in terms of staff time, and can improve transparency of the often misunderstood revaluation process.

Data is also being used and collected in the field, such as structure photos and address points, by assessors and others, using mobile GIS applications delivered through ubiquitous web access via smartphone or tablet technology. This is a significant improvement in workflow and can eliminate redundant data entry and opportunities for erroneous data entry.

The public uses the parcel layer as an easy reference to properties when looking at other types of data in web based applications. For example, looking at available commercial and industrial properties in relation to traffic volumes, rail and interstate access, etc. can help a business or industry owner find a new location. This promotes redevelopment and supports the mission of economic development programs, and newer initiatives such as land banking, initiated in at least three counties in the commonwealth, helping counties guide redevelopment.

Access to data and transparency in government is another very important aspect of the value of GIS and property information to an assessment department. For example, when energy companies became active in the commonwealth due to the Marcellus Shale Gas, land records were in high demand by those companies, the public, conservation organizations, and others. Not only was it important for a county to understand where that activity was occurring, but making that information available was important to all the parties involved in dealing with the myriad of issues that came with the development of that resource, and GIS is playing an important role in that.

As GIS technology continues to evolve, integration is easier to accomplish, and that breaks down the silos of information in disparate business systems, leveraging information in new ways, thus making it more valuable to government.

THE LAND DEVELOPMENT LIFE-CYCLE

These examples of new roles for GIS underscore the value of the parcel map, and underlying assessment data for uses outside of the assessment department and point further to the larger context - the land development lifecycle. Utilizing GIS enables a county to more effectively manage the various business processes or workflows that stretch across multiple departments, but together constitute this land development lifecycle. Yet these workflows are often considered discreet processes, executed within departments, using disparate business systems, missing opportunities to optimize and streamline workflows related to the land development lifecycle for more efficient government. Consider the following typical land development process at a county government:

- A subdivision plan is reviewed by the Planning Commission. That plan, once approved at the municipal level is recorded at the recorder of deeds.
- The recorder of deeds has the responsibility to record that document.
- After recording a plan, a builder will submit applications for building permits at the municipal level, driving inspections and permitting that should be shared with the assessment department, but is often not consistently made available.
- The new plan is sent to the assessment department, new records are created in the CAMA system, valuation inspections are conducted, and new tax map sheets printed, web parcel viewer applications are updated.
- New records have to be created in the Public Safety department in the *Master Street Address Guide* (MSAG) for 911 Dispatch.
- And these new land records entities cascade to other departments and initiate other workflows.

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While this is often not a linear process, some tasks occurring concurrently, some dependent on others, GIS is being used to streamline the process and workflows across those departments. The process is not just for new land development, but when a regular property transfer occurs, there are still downstream workflows.

- There is a new document to be linked to the parcel.
- There is new ownership/address information for the CAMA record.
- There is a new phone number for MSAG and CAD Dispatch.
- And so on....

While the parcel map may not change, the map is an increasingly important vehicle to access current information in various business systems across a county, and other external agencies.

There are significant benefits to leveraging GIS to better manage the land development life cycle across departments and workflows that are part of the process.

- Digital artifacts are being transmitted between departments to reduce paper workflows and redundant data entry, reducing the burden of process for the property owner or developer, and provides a reliable custody trail.
- GIS also provides a comprehensive view of land development activity, and identify trends by combing measures from multiple departments like Planning Commission plan reviews by month, municipal building and occupancy permitting, new valuation inspections in assessment, etc.
- Other measures can be evaluated, such as future tax revenue estimates generated by changes to the tax roll can project revenues for the next fiscal year's budget.
- GIS is used to understand the comprehensive view of departmental operations so that resources can be allocated most effectively, and improve inter-governmental transactions.

CONCLUSION

In conclusion, assessment departments increasingly rely on GIS technology to support their workflows. As GIS evolves and provides a platform for enterprise integration, there are additional ways to leverage the parcel information in a CAMA system, easily integrate that with land related information in other business systems and departments such as Planning, Emergency Management, and others. These points of integration improve workflows, help manage workflows across departments, improve services to constituents, and deliver more cost effective government. county's leveraging GIS across many departments are realizing improvements in the business of local government, which can be described in part as "managing the land development lifecycle", and this creates real return on the investment in GIS and better governance.

- A look at alcohol and drug programs
- Innovation in county drug programs
- A primer on medical marijuana
- The medical communities view of medical marijuana
- Annual Budget and Salary survey
- 2015 CCAP Annual Conference information

UP NEXT

Looking Ahead to the Next Issue of *County News*

Our March/April Issue

CCAP COUNTY COMMISSIONERS ASSOCIATION OF PENNSYLVANIA
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ORDINANCE NUMBER ___, 2015

2015 Capital Project Fund Budget Supplemental Appropriation of $10,000 for Analysis of Building Re-Use of Pleasant Ridge Manor – East

BE IT ENACTED by the County Council of the County of Erie pursuant to Article II, Sections 3B(1), 3B(2)(f), and Article VIII, Section 8, of the Erie County Home Rule Charter and certified by the County Executive that this 2015 Capital Project Fund Budget supplemental appropriation in the amount of $10,000 for completion of an analysis of building re-use of Pleasant Ridge Manor – East, is hereby approved as outlined on the attached Exhibit A.

This ordinance shall be effective immediately upon adoption.

COUNTY COUNCIL OF THE
COUNTY OF ERIE, PENNSYLVANIA

Attest:

_____
Douglas R. Smith
County Clerk

Date:_____

_____
Fiore Leone, Chairman

_____
Phil Fatica, Vice Chairman

_____
Jay Breneman

_____
Edward T. DiMattio, Jr.

Approved by:

_____
Kathy Dahlkemper,
County Executive

Date:_____

_____
Dr. Kyle Foust

_____
André R. Horton

_____
Carol J. Loll

RESOLUTION NUMBER ___, 2015

In Support of Memorandum of Understanding Between the Erie County Department of Health and the PA Immunization Coalition

WHEREAS, the Erie County Department of Health wishes to enter into an agreement with the Pennsylvania Immunization Coalition; and

WHEREAS, The PA Immunization Coalition along with the Erie County Department of Health would commence state-wide insurance contracting and billing management process for all ten county/municipal health departments, which would encompass a revenue analysis, insurance contracting, billing and coding training for ECDH staff, technology, claims submission, management, and payments; and

WHEREAS, the Erie County Department of Health wishes to diversify sustainable revenue sources in order to move forward with various objectives and goals and looks for the support of County Council in this endeavor.

THEREFORE, BE IT RESOLVED that the County Council of the County of Erie that the Memorandum of Understanding attached hereto as Exhibit A between the Erie County Department of Health and the PA Immunization Coalition, is hereby approved.

On the motion of _____, seconded by _____, this resolution was passed

on this _____ day of _____, 2015 by a vote of ____ - ____.

APPROVED BY:

_____
Fiore Leone, Chairman
Erie County Council

_____
Kathy Dahlkemper,
County Executive

Date:_____

ATTEST:

_____
Douglas R. Smith
County Clerk

Date:_____

ERIE COUNTY DEPARTMENT OF HEALTH

ecdh.org

Melissa C. Lyon, MPH
Director

Kathy Dahlkemper
County Executive

March 23, 2015

To: Erie County Council

Re: PA Immunization Coalition MOU with Erie County Department of Health

Dear Council Members:

The Memorandum of Understanding between the PA Immunization Coalition and Erie County Department of Health is to establish a formal agreement between the two entities to commence the state-wide insurance contracting and billing management process for all ten county/municipal health departments. The PA Immunization Coalition offered to commence the project with UPP Technology, a specialized public health billing company, because all ten health departments provide immunizations. This project will encompass a revenue analysis, insurance contracting, billing and coding training for ECDH staff, technology to streamline the process, and ultimately claims submission, management and payments.

The partnership with PA Immunization Coalition and UPP technology will result in enhanced revenue and increased access to public health services. This MOU is the first step in diversifying sustainable revenue sources for ECDH.

If you have additional questions prior to the Finance and Personnel meeting please do not hesitate to contact me.

Kind Regards,

Melissa C. Lyon, MPH
Director

606 W. Second Street, Erie, PA 16507 • Tel. 814 / 451-6700 • Fax: 814 / 451-6767 • TTY/TDD: 814 / 451-6787 • Website: ecdh.org

Our mission is to preserve, promote, and protect the health, safety, and wellbeing of the people and the environment in Erie County.
Our Privacy Notice can be obtained by calling us or visiting our website.

MEMORANDUM OF UNDERSTANDING

BETWEEN

PENNSYLVANIA IMMUNIZATION COALITION

AND

ERIE COUNTY DEPARTMENT OF HEALTH

March 01, 2015

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding, dated _____ is between Pennsylvania Immunization Coalition (hereinafter, "PAIC") having its principal place of business at 204 St Charles Way, Unit 303E, York, PA 17402 and Erie County Department of Health (hereinafter, "ECDH") having its principal place of business at 606 W. 2nd Street, Erie, PA 16507.

1.0 PURPOSE

This Memorandum of Understanding sets forth the terms by which PAIC and ECDH will partner in an effort to provide insurance contracting and billing management solutions to public health departments in Pennsylvania. PAIC will utilize their preferred contractor Upp Technology, Inc (hereafter, "UPP"), as the sole contractor providing such billing services and would facilitate easy access to UPP services for health departments as members of PAIC. UPP will provide billing management solutions which will generate and maximize revenue for ECDH, thereby, minimizing the negative impact of continued Public Health budget cuts and improving access to immunizations and other essential public health services to the Pennsylvania community.

2.0 MUTUAL AND JOINT RESPONSIBILITIES OF PARTIES

2.1 Scope of Services.

PAIC will offer a full suite of consulting and billing solutions through UPP to ECDH, including insurance contracting, billing and coding training, and technology tools to streamline and enhance revenue processes. Within 90 days, UPP will provide PAIC and its members with an update on contract status, including effective dates and claims procedures. Due to the variability in payer initiatives and member agency structure, UPP cannot guarantee all contracts will be successful, but will communicate any documentation needs or barriers throughout the process.

PAIC will provide training resources, materials, or conferences to support groups of members as needed upon mutual agreement. PAIC will be the primary point of contact for members to access UPP services, though UPP staff will be available to address questions or concerns regarding available service and procedures.

2.2 Personnel.

UPP will provide a Pennsylvania based resource to serve as a main point of contact for service requests and fulfillment. PAIC will provide personnel to collect service request forms from members and relay to UPP Technology within (7) days.

2.3 Vaccine Management.

PAIC may elect to utilize UPP industry experts for guidance or services related to private and group vaccine purchasing and management. UPP can provide cost analysis, ordering, and technology services to ensure PAIC members maintain sound vaccine ordering, tracking, and accountability processes to maximize revenues and reimbursements. Any additional or associated costs will be discussed prior to engagement to ensure appropriate use of resources.

2.4 System Integration

ECDH will pay no charge to Upp Technology for EMR integration however additional integration charges from ECDH's current EMR vendor may apply. In the event that ECDH elects to upgrade to Smart Health Claims EMR, they will receive a discounted rate.

3.0 EXPECTED RESULTS OF JOINT EFFORTS

This partnership should result in enhanced revenue and increase in local health services, as well as streamline training and administrative duties related to public and private payer contracts for insurance billing. PAIC members should gain easier access to materials, expertise, services and technology to facilitate revenue generating activities at the local health departments.

4.0 PAYMENT/INVOICING SCHEDULE

Rates for services provided by UPP to PAIC members are listed in Exhibit A. Rate Structure. PAIC will advise UPP on membership needs and collect payment from members. UPP will then invoice PAIC for services provided. Invoices will be sent to PAIC on a monthly basis. PAIC must develop a form or process to receive and forward services requests from PAIC members to UPP.

5.0 INDEMNIFICATION

ECDH and PAIC shall indemnify and hold each other harmless from any liability, claim, lawsuit or other matter occurring as a result of the act or omission of the respective party or its employees or agents.

6.0 TERM OF PARTNERSHIP

The Term of this Memorandum of Understanding shall be one (1) year from the date executed, and will automatically renew for an additional one (1) year unless terminated by written agreement from both parties.

This executed MOU serves as acceptance and commitment to the PAIC billing project and the financial responsibilities listed in Exhibit A.

IN WITNESS WHEREOF, the parties hereto have made and executed this Memorandum either personally or by duly authorized agents as of the day and year first above written.

Erie County Department of Health	Pennsylvania Immunization Coalition
NAME	NAME
TITLE	TITLE
DATE	DATE

EXHIBIT A. RATE STRUCTURE

1.0 INDIVIDUAL SITES

Individual sites will be responsible for professional service fees as well as system implementations at a discounted rate.

Initial Fees				
Solution	Description	Unit Cost	Units	Extended Fees
☑ Outsourced Billing Services	Upp and PAIC manages the revenue cycle including claims processing, follow up, and reporting	$ 2,295.00	1	$ 2,295.00
			Subtotal:	$2,295

Service Fees		
Service	Description	Rate
☐ Project Management	Assessment, Implementation, program optimization, policy review	$125 hourly
☐ Revenue Specialist	Revenue Analysis, Reporting, Contracting optimization	$100 hourly
☐ Billing Specialist	Technical Assistance, Coding support, Denial support, training	$85 hourly

2.0 ONGOING COSTS

An ongoing cost will be assessed each month from the monthly collections the participating health agency receives.

Ongoing Fees			
Solution	Description	Units	Extended Fees
☑ Outsourced Services	Back-end claims processing, unlimited eligibility checks, reporting, rejection and denial management	Greater of monthly collections or monthly minimum	8% or monthly minimum (fees below)

Monthly Fee Schedule	
Volume	Outsourced (minimum)
0-100 claims	$ 125.00
101-300 claims	$ 245.00
301+ claims	$ 495.00

3.0 OPTIONAL FEES

Individual sites will have access to additional modules, integration services, and customization and development services as part of the SMART Health Claims technology suite. These optional services will be quoted through PAIC as needed. Individual agencies may be responsible for third party costs for certain services and will follow any existing process with their vendors. Additional service requests will be handled through Upp as well as the possibility of additional costs for optional services mutually agreed upon.

4.0 PAIC COORDINATION

For PAIC members to access the SMART Health Claims integrated billing solution or comprehensive billing services, a HIPAA Business Associate Agreement must be completed between the agency and UPP.

RESOLUTION NUMBER , 2015

In Support of the Video Recording and Posting of Erie County Council Meetings on the Internet

WHEREAS, Erie County has a decades-long history of using advanced technology for improving County services; and

WHEREAS, Erie County Council believes in transparency and openness in our proceedings; and

WHEREAS, Erie County Council acknowledges that the timing and location of the regular Council meetings are not necessarily conducive to the resources and access of many Erie County citizens, and Erie County citizens deserve improved access to the County legislative process; and

WHEREAS, the cost of recording equipment is substantially low, the service to host the videos via the Internet is free, and the training required to upload such videos is minimal; and

WHEREAS, Erie County has a skilled Information Technology Department that can guide and support these efforts; and

THEREFORE, BE IT RESOLVED that the County Council of the County of Erie supports the recording and posting of regular Erie County Council meetings on the Internet, and will ensure the implementation of recording and posting said videos as part of its normal process of also posting meeting minutes, before the end of the 2015 calendar year.

On the motion of _____, seconded by _____, this resolution was passed

on this _____ day of _____, 2015 by a vote of ____ - ____.

APPROVED BY:

_____
Fiore Leone, Chairman
Erie County Council

_____
Kathy Dahlkemper,
County Executive

Date:_____

ATTEST:

_____
Douglas R. Smith
County Clerk

Date:_____

RESOLUTION NUMBER ____, 2015

Exonerating Taxes On One Abandoned Trailer/Property #39-006-007.2-007.64 In Springfield Township And The Northwestern School District

WHEREAS, Springfield Township approved the exoneration of taxes on a certain abandoned trailer/property at their regular meeting held on March 3, 2014; and

WHEREAS, the Northwestern School District approved the exoneration of taxes on a certain abandoned trailer/property at their regular meeting held on March 16, 2015.

NOW THEREFORE, BE IT RESOLVED by the County Council for the County of Erie that the taxes on the abandoned trailer/property parcel #39-006-007.2-007.64 as outlined on the attached Exhibit A are hereby exonerated.

On the motion of _____, seconded by _____, this resolution was

passed on this _____ day of _____, 2015 by a vote of ____ - ____.

APPROVED BY:

_____
Fiore Leone, Chairman
Erie County Council

_____
Kathy Dahlkemper
County Executive

ATTEST:

Date:_____

_____
Douglas R. Smith
County Clerk

Date:_____

Springfield Township, Erie County, Pennsylvania

Resolution R2014-006

Whereas, the township has been notified by the Erie County Department of Finance, Bureau of Revenue and Tax Claim that the following properties,

Index #	Owner
39-028-003.1-002.73 3855 Route 215, Lot A E. Springfield, PA 16411	Chad Nelson
39-006-007.2-007.64 2947 Happy Valley Rd., Lot 32 E. Springfield, PA 16411	Richard Caldwell

which is a mobile home, has been removed from assessment records based upon a determination of the value or existence of the mobile home in accordance with a field review conducted by that office; and

Whereas, the Erie County Department of Finance, Bureau of Revenue and Tax Claim has requested the township to exonerate any delinquent taxes assessed against the foregoing property and further to remove any taxes assessed against this property for any successive years for which taxes have been assessed against;

Now, therefore, upon motion of Jeff Eaton, seconded by Luke Weldon, and passed by unanimous roll-call vote, Springfield Township do hereby exonerate the foregoing property from any and all delinquent taxes and does further remo any taxes assessed against the foregoing property for any successive years for which taxes have been assessed against.

RESOLVED AND ADOPTED THIS 3rd DAY OF MARCH, 2014.

Supervisor Supervisor Supervisor

Attested: Township Secretary

Northwestern School District

100 Harthan Way, Albion, PA 16401-1368

Phone: (814) 756-9400 Fax: (814) 756-9414 web address: www.nwsd.org

Karen S. Downie, D.Ed., Superintendent Mr. Paul P. Sachar, Business Manager

March 17, 2015

At a duly convened meeting on March 16, 2015 of the Northwestern Board of School Directors the following motion was approved;

Exoneration of Delinquent Property Tax

Moved by Kevin Saxton seconded by Peggy Kemling that Erie County Bureau of Revenue and Tax Claim be authorized to delete the listed parcel from the assessment records due to the determination of no value or existence of the trailer as per a field review and that the County be exonerated from the collection of taxes as follows:

Index # 39-006-007.2-007.64
Tax year : 2012 - $ 20.62 (Face: $ 17.08 Interest and Penalty: $3.54)

Roll Call Vote:
All Members Voted in the affirmative.

Paul P. Sachar
Northwestern School District Board Secretary

.UN DATE: 02-18-14
.UN TIME: 15:45:03
.UN USER: mkalisze

ERIE COUNTY TAX CLAIM BUREAU
140 W. 6TH STREET, RM 110
ERIE, PA 16501-1011

(814) 451-6206

PAGE NUM: 1
RPT ID: TCB_STMT

A.V.
0

'WNER: CALDWELL RICHARD
2947 HAPPY VALLEY RD
LOT 32
EAST SPRINGFIELD PA 16411

PARCEL: 39-006-007.2-007.64
LOCATION: 2947 HAPPY VALLEY RD. TRL LOT
DESCRIPTION: 32

DISTRICT: SPRINGFIELD TWP

---------- STATEMENT OF ACCOUNT ----------

'AX YEAR 2012	FACE	PENALTY	INTEREST	COST	TOTAL	PAID/EXON	BALANCE
'OUNTY	99.22	9.92	10.64	106.00	225.78	0.00	225.78
'WP/BORO/CIT	7.15	0.72	0.77	0.00	8.64	0.00	8.64
.IBRARY	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHOOL	17.08	1.71	1.83	0.00	20.62	0.00	20.62
CHOOL LIBRA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
					BALANCE DUE 2012		255.04

'AX YEAR 2013	FACE	PENALTY	INTEREST	COST	TOTAL	PAID/EXON	BALANCE
'OUNTY	66.06	6.61	0.55	45.00	118.22	0.00	118.22
'WP/BORO/CIT	4.72	0.47	0.04	0.00	5.23	0.00	5.23
.IBRARY	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHOOL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHOOL LIBRA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
					BALANCE DUE 2013		123.45

TOTAL BALANCE DUE 378.49

F PAID BY 02-28-2014 (INTEREST CHANGES MONTHLY)

EXHIBIT A

COUNTY OF ERIE, PA

Fiore Leone, Chairman
Phil Fatica, Vice

Members of Erie County Council

Erie County Courthouse
140 West Sixth Street, Room 114
Erie, Pennsylvania 16501-1081

Jay Breneman
Edward T. DiMattio, Jr.
Dr. Kyle Foust
André R. Horton
Carol Loll

MEMORANDUM

TO: Kathy Dahlkemper, County Executive

FROM: Carol Loll, County Council

DATE: March 30, 2015

RE: Erie County Gaming Revenue Authority

Mr. James Domino is willing to serve on the Erie County Gaming Revenue Authority. I am, therefore, requesting your support for his appointment to fill the unexpired term of Dr. Lynn Corder, which expires 12-31-15. Mr. Domino's resume is attached for your review.

Thank you for your attention to this matter.

cc: Members of County Council

Telephone: (814) 451-6303 **Douglas R. Smith, County Clerk** Fax: (814) 451-6350

Domino
Insurance Agency

James T. Domino began Domino Insurance Agency, Inc., in 1979. Thirty-six years later, as a seasoned veteran of the insurance industry, Jim heads up the Domino team. Jim graduated from Gannon University in 1971, where he received a Bachelor of Science degree in Finance. He currently resides in Erie with his wife, Claire.

Additional Education

- School of Commerical Insurance at I.N.A. School in Philadelphia, Pa.
- Mutual Insurance Agents program at Oberlin College
- Commercial School for Travelers Insurance Company in Hartford, Conn.

Boards/Membership

- Harleysville Agents Board (five years)
- JFK NATO Board (five years)
- Lake Erie Ballet Board (10 years)
- Lake Shore Country Club (three years)
- Served on C.N.A. Insurance Company Pacer Panel and Agency Council for C.G.U.

Accomplishments

- President's Award for Excellence from the Peerless Insurance Company
- President's Award for Excellence from Ohio Casualty Insurance Company
- President's Award for Excellence from Liberty Mutual Insurance

COUNTY OF ERIE
DEPARTMENT OF FINANCE
BUREAU OF REVENUE AND TAX CLAIM
ERIE COUNTY COURT HOUSE
140 WEST SIXTH STREET ROOM 110
ERIE, PENNSYLVANIA 16501
Tel. (814) 451-6206
Fax (814) 451-7484

KATHY DAHLKEMPER
COUNTY EXECUTIVE

STEVEN LETZELTER
SUPERVISOR

RE: Sale of Parcel from Repository for Unsold Properties

Dear Mr. Sparber:

Act No. 1998-69 requires that the Erie County Tax Claim Bureau notify each taxing district of any offer to purchase property from the County Repository for unsold properties, and secure the consent of the appropriate districts prior to any such sale. The districts may not unreasonably withhold their consent.

The Tax Claim Bureau has received an offer to purchase the property commonly known as and identified in the assessment records of Erie County as **18-050-011.0-137.00 HILLSIDE COURT SUB LOT 18** made by **Joseph F. Ricci** who is willing to purchase that parcel for the sum of $250.00 **Proceeds of this sale will be applied to costs advanced by the Bureau for collection first, in accordance with Section 205 of the Real Estate Tax Sale Law Act 542 of 1947, as amended.**

Please place this offer to purchase on the agenda for your next regularly scheduled meeting and take official action on this proposed sale. After the meeting, complete the enclosed form and return it immediately to the Erie County Tax Claim Bureau at the above address.

If there are questions or concerns regarding the procedure, the property, or the offer, please contact **Jean Rodemaker** at the Erie County Tax Claim Bureau at **814-451-6206**.

Thank you,

Steven A Letzelter, Director
Erie County Tax Claim Bureau

TO: Erie County Tax Claim Bureau
Erie County Courthouse
140 West Sixth Street, Room 110
Erie, PA 16501

RE: **Property**: HILLSIDE COURT SUB LOT 18
Index No: 18-050-011.0-137.00
Offer of: $250.00 by Joseph F. Ricci

At our regular/special meeting on, _____
We took action regarding the sale of the property referenced above from The Erie County Repository,
By the purchaser and for the amount specified. The proposed sale was:

( ) APPROVED

( ) DENIED*

*Please state reason for denial. _____
_____
_____

Signed: _____

For: _____

Date: _____

TO: Erie County Tax Claim Bureau
Erie County Courthouse
140 West Sixth Street, Room 110
Erie, PA 16501

RE: **Property**: HILLSIDE COURT SUB LOT 18
Index No: 18-050-011.0-137.00
Offer of: $250.00 by Joseph F. Ricci

At our regular/special meeting on, Feb. 4, 2015
We took action regarding the sale of the property referenced above from The Erie County Repository,
By the purchaser and for the amount specified. The proposed sale was:

(✓) APPROVED

( ) DENIED*

*Please state reason for denial. _____

Signed: _____

For: _____

Date: 2/5/15

TO: Erie County Tax Claim Bureau
Erie County Courthouse
140 West Sixth Street, Room 110
Erie, PA 16501

RE: **Property**: HILLSIDE COURT SUB LOT 18
Index No: 18-050-011.0-137.00
Offer of: $250.00 by Joseph F. Ricci

At our regular/special meeting on, Wednesday, January 21, 2015
We took action regarding the sale of the property referenced above from The Erie County Repository,
By the purchaser and for the amount specified. The proposed sale was:

(X) APPROVED

( ) DENIED*

*Please state reason for denial. _____

Signed: Robin J. Smith

For: The School District of the City of Erie, PA

Date: January 21, 2015

COUNTY OF ERIE
DEPARTMENT OF FINANCE
BUREAU OF REVENUE AND TAX CLAIM
ERIE COUNTY COURT HOUSE
140 WEST SIXTH STREET ROOM 110
ERIE, PENNSYLVANIA 16501
Tel. (814) 451-6206
Fax (814) 451-7484

KATHY DAHLKEMPER
COUNTY EXECUTIVE

STEVEN LETZELTER
SUPERVISOR

RE: Sale of Parcel from Repository for Unsold Properties

Dear Mr. Sparber:

Act No. 1998-69 requires that the Erie County Tax Claim Bureau notify each taxing district of any offer to purchase property from the County Repository for unsold properties, and secure the consent of the appropriate districts prior to any such sale. The districts may not unreasonably withhold their consent.

The Tax Claim Bureau has received an offer to purchase the property commonly known as and identified in the assessment records of Erie County as **45-031-047.3-001.41 87 PENN DR LOT G15 TRL** made by **Joseph Dorn** who is willing to purchase that parcel for the sum of $250.00 **Proceeds of this sale will be applied to costs advanced by the Bureau for collection first, in accordance with Section 205 of the Real Estate Tax Sale Law Act 542 of 1947, as amended.**

Please place this offer to purchase on the agenda for your next regularly scheduled meeting and take official action on this proposed sale. After the meeting, complete the enclosed form and return it immediately to the Erie County Tax Claim Bureau at the above address.

If there are questions or concerns regarding the procedure, the property, or the offer, please contact **Jean Rodemaker** at the Erie County Tax Claim Bureau at **814-451-6206**.

Thank you,

Steven A Letzelter, Director
Erie County Tax Claim Bureau

TO: Erie County Tax Claim Bureau
Erie County Courthouse
140 West Sixth Street, Room 110
Erie, PA 16501

RE: **Property**: 87 PENN DR LOT G15 TRL
Index No: 45-031-047.3-001.41
Offer of: $250.00 by Joseph Dorn

At our regular/special meeting on, _____
We took action regarding the sale of the property referenced above from The Erie County Repository,
By the purchaser and for the amount specified. The proposed sale was:

( ) APPROVED

( ) DENIED*

*Please state reason for denial. _____
_____
_____

Signed: _____

For: _____

Date: _____

TO: Erie County Tax Claim Bureau
Erie County Courthouse
140 West Sixth Street, Room 110
Erie, PA 16501

RE: **Property:** 87 PENN DR LOT G15 TRL
Index No: 45-031-047.3-001.41
Offer of: $250.00 by Joseph Dorn

At our regular/special meeting on, March 18, 2015
We took action regarding the sale of the property referenced above from The Erie County Repository,
By the purchaser and for the amount specified. The proposed sale was:

(X) APPROVED

( ) DENIED*

*Please state reason for denial. _____

Signed: Marissa A. Orbanek

For: Marissa Orbanek – General McLane SD

Date: 3/19/15

TO: Erie County Tax Claim Bureau
Erie County Courthouse
140 West Sixth Street, Room 110
Erie, PA 16501

RE: **Property**: 87 PENN DR LOT G15 TRL
Index No: 45-031-047.3-001.41
Offer of: $250.00 by Joseph Dorn

At our regular/special meeting on, MARCH 3, 2015
We took action regarding the sale of the property referenced above from The Erie County Repository,
By the purchaser and for the amount specified. The proposed sale was:

(✓) APPROVED

( ) DENIED*

*Please state reason for denial. _____

Signed: _____

For: Washington Township

Date: 3/3/15

County of Erie
Analysis of General Fund Unassigned Fund Balance
FYE 12/31/15
As of March 27, 2015

Projected Ending 2015 Unassigned Fund Balance	29,374,915
Less: Appropriations from Unassigned Fund Balance	
Ordinance #13 of 2015 Supp Approp for Correction of Asst Public Defender Salary	(8,557)
Ordinance #21 of 2015 Supp Approp for Assessment Bureau County Portion of Erie Insurance Appraisal	(8,250)
Ordinance #28 of 2015 Supp Approp to Establish Assistant Clerk of Records in Clerk of Courts	(6,015)
Ordinance #36 of 2015 Supp Approp to Establish Vacation Line in Public Safety	(12,000)
Ordinance # of 2015 Supp Approp to Assessment for GIS Training	(38,277)
Total Appropriations from Unassigned Fund Balance	(73,099)
Plus: Appropriations to Unassigned Fund Balance	
Ordinance # 172 of 2014 for 2015 Supp Approp for Director of Procurement Salary	519
Ordinance #11 of 2015 Supp Approp for Supervisor of Custody Conciliation	3,241
Ordinance #27 of 2015 Supp Approp for Change in Court Reporter Salary	26,656
Ordinance #29 of 2015 Supp Approp to Establish First Deputy Prothonotary and Eliminate Assistant Clerk	34,391
Total Appropriations to Unassigned Fund Balance	64,807
Estimated General Fund Unassigned Fund Balance to date	29,366,623
Summary	
Total Budgeted General Fund Expenditures and Transfers	95,980,897
Less: Pass Thru Grants Originally Budgeted in the General Fund	(151,000)
Net Budgeted General Fund Expenditures and Transfers	95,829,897
One Month's Expenditures and Transfers	7,985,825
Two Month's Expenditures and Transfers	15,971,650
Difference between Estimated GF Unassigned Fund Balance and One Month of Expend & Transfers	21,380,798
Difference between Estimated GF Unassigned Fund Balance and Two Months of Expend & Transfers	13,394,974

County of Erie General Fund
Monthly Reconciliation of
Changes to Fund Balance Appropriated
001-000990-099500
As of March 27, 2015

Appropriations from Fund Balance per Excel	(73,099)
Appropriations to Fund Balance per Excel	64,807
Net Appropriations per Excel	(8,292)
Less: Pending Ordinances for Council Approval	
Ordinance # of 2015 Supp Approp for Assessment GIS Training	38,277
Total Net Pending Ordinances	38,277
Net change to Fund Balance Appropriated	29,985
FMS Budget T Balance	29,985
	0

County of Erie General Fund
Current Budget
As of March 27, 2015

DEPT NO	DEPT NAME	ORGINAL 2015 BUDGET	2015 BUDGET CHANGES	CURRENT 2015 BUDGET
001000	CONCIL & ELECTIONS	1,395,504		1,395,504
001100	COUNTY CONTROLLER	342,060		342,060
001990	COUNTY EXECUTIVE	261,251		261,251
002010	COMM REL ECON DEV	1,052,804		1,052,804
002100	COUNTY SOLICITOR	162,629		162,629
002190	PERSONNEL	302,722		302,722
002300	FINANCE	3,945,441	8,250	3,953,691
002400	ADMIN/ OPERATIONS	5,408,822	(519)	5,408,303
002601	HUMAN SRVC SHARED	76,532		76,532
002700	OTH GEN GOVT	8,770,139	65,000	8,835,139
002810	COUNTY TECH DEPT	2,043,399		2,043,399
003000	COURTS	5,230,680	(29,897)	5,200,783
003100	MDJ'S	2,797,090		2,797,090
003200	CLK RECORD	2,813,419	(28,376)	2,785,043
003290	SHERIFF	3,145,193		3,145,193
003390	DISTRICT ATTY	3,070,760		3,070,760
003500	CORONER	663,932		663,932
003600	PUBLIC DEFENDER	1,450,275	8,557	1,458,832
004000	ADULT PROBATION	5,285,162	32,234	5,317,396
004100	CORRECTIONS	17,461,177		17,461,177
004190	JUVENILE PROBATION	3,295,709		3,295,709
005200	VETERANS AFFAIR	303,636		303,636
009000	GRANTS TO ORGANZ	151,000		151,000
020000	TRANSFERS	26,551,561	12,000	26,563,561
	Total	95,980,897	67,249	96,048,146

County of Erie
Comparison of Change in Monthly General Fund
Fund Balance Appropriated for the Years
2015 and 2014

Change in appropriated General Fund fund balance as follows:

Month	2015	2014
January	(4,797)	10,012
February	18,406	(99,797)
March	16,376	787,236
April		(45,988)
May		(110,372)
June		(1,083)
July		(56,301)
August		(15,733)
September		(5,231)
October		(85,855)
November		(600,000)
December		(469,035)
Total Change in Appropriated Fund Balance Year to Date	29,985	(692,147)